

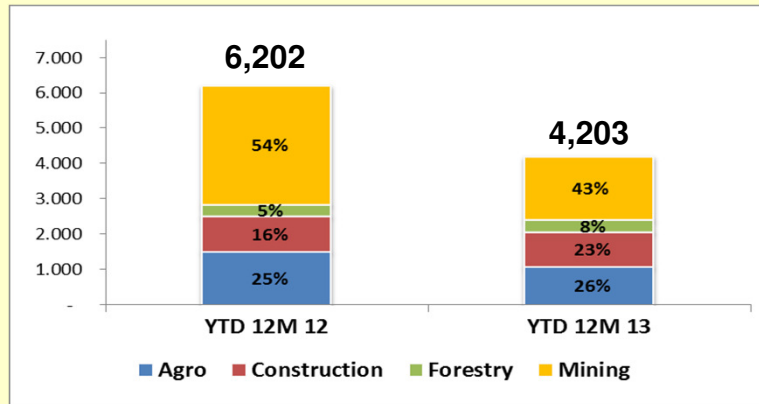


# UNITED TRACTORS

## Operational Updates as of December 2013

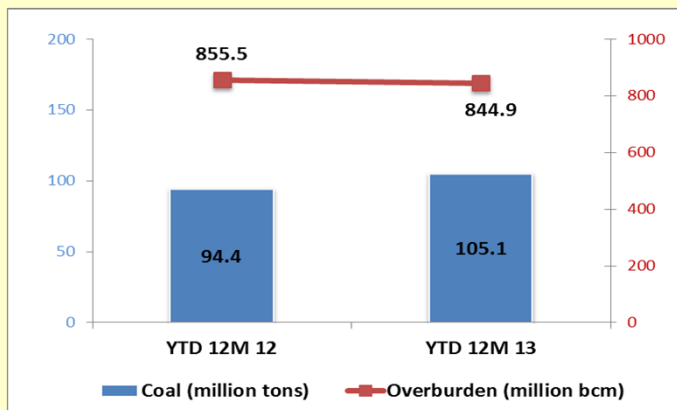
**Construction Machinery**  
United Tractors

### Komatsu YTD Sales Volume (in unit)



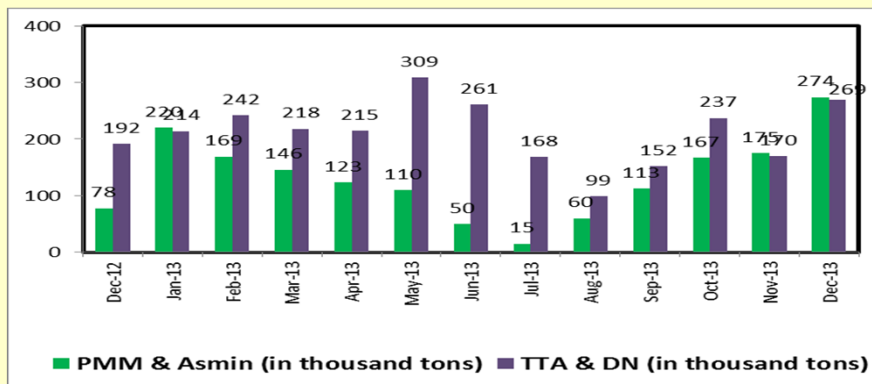
Komatsu monthly sales volume for December 2013 was 251 units. Market share for YTD 12M 13 was 41%.

### Coal Production & Overburden Removal



**Mining Contracting**  
Pamapersada Nusantara

### Coal Sales Volume (in 000 ton)



YTD 12M 12: 5,627,000 tons

YTD 12M 13: 4,176,000 tons

**Coal Mining**  
PMM, Asmin, TTA & DN Mines

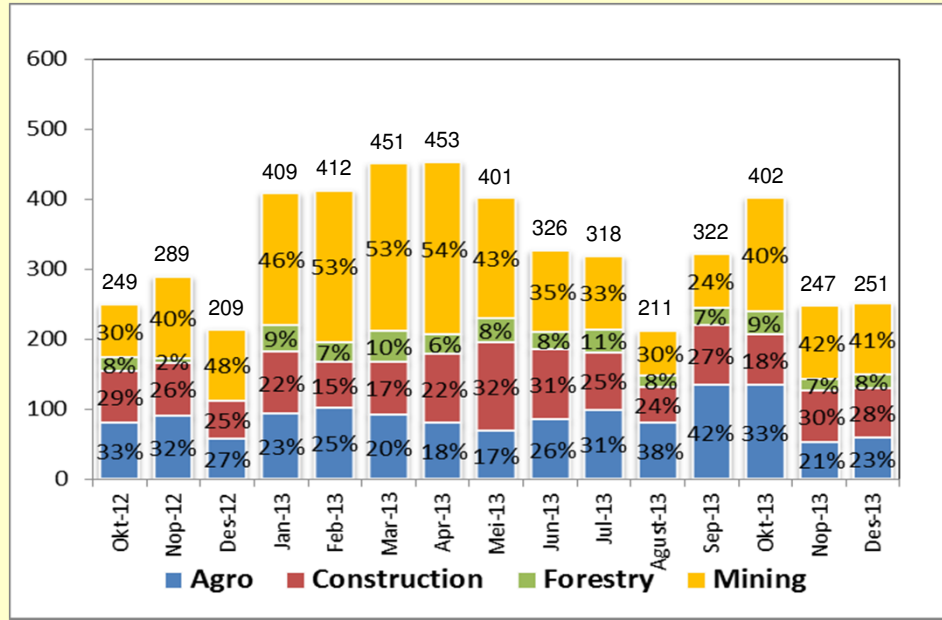


# Historical Performance

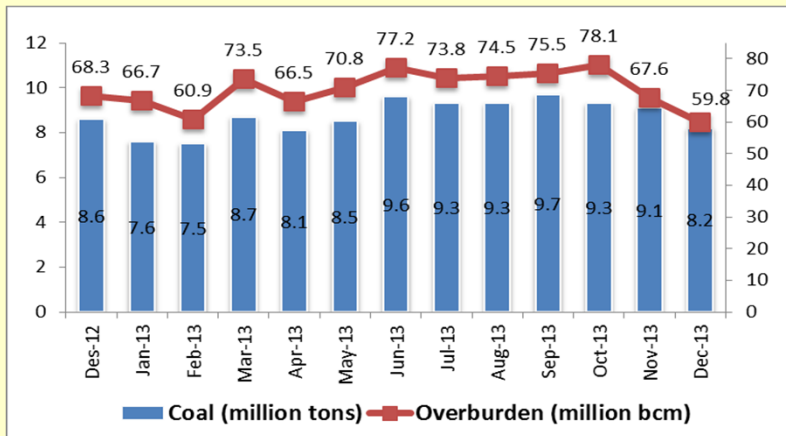


## Construction Machinery United Tractors

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Overburden Removal



## Mining Contracting Pamapersada Nusantara

