PT United Tractors Tbk Investor Bulletin, First Half 2018

United Tractors Recorded Net Income of Rp 5.5 Trillion

Operational: Y.o.y Komatsu sales volume up 37%, coal production up 8%, overburden increased 23%, while coal sales volume rose 22%

Financial: Consolidated revenue was Rp 38.9 trillion, with net income of Rp 5.5 trillion United Tractors (UT/the Company) recorded increased consolidated net revenue for the first half 2018 by 32% to Rp38.9 trillion from Rp29.4 trillion in the same period 2017. The growth across the Company's whole lines of business, and higher profit margins resulted in the Company's net profit increased by 60% to Rp5.5 trillion compared to Rp3.4 trillion in the same period 2017.

Heavy Equipment sales under the Construction Machinery segment recorded an increase of 37% in Komatsu sales volume to 2,400 units from 1,751 units. Sales of spare parts and maintenance services increased by 35% to Rp4.4 trillion. The overall Construction Machinery business revenues grew 24% to Rp13.9 trillion. Mining Contracting business segment posted 32% increase in net revenue to Rp17.4 trillion, with 56.6 million tons of coal production and 444.9 million bcm of overburden removal. Mining business segment recorded increased coal sales volume by 22% to 4.4 million tons, and net revenue increased by 51% to Rp6.0 trillion due to higher average coal selling price. The fourth segment, Construction Industry, recorded 62% net revenue growth to Rp1.7 trillion with new contract value of Rp300 billion.

Overall, Mining Contracting segment contributed 45% to the Company's consolidated net revenue, followed by Construction Machinery that contributed 36%, Mining contributed 15%, and Construction Industry with 4% contribution.

In Rupiah billion	6M 2018	6M 2017	Y/Y%	FY 2017
Exchange rate (Rp/US\$)	14,404	13,319	8%	13,548
Revenue Breakdown				
Construction Machinery	13,858	11,194	24%	24,711
Mining Contracting	17,434	13,251	32%	29,637
Mining	5,992	3,960	51%	7,181
Construction Industry	1,660	1,026	62%	3,031
Total Revenue	38,944	29,431	32%	64,559
Gross Profit	9,261	6,249	48%	14,483
Gross Profit Margin	23.8%	21.2%	12%	22.4%
Profit for the period	5,744	3,576	61%	7,673
Net Income	5,479	3,423	60%	7,403
Earnings Per Share (expressed in full Rp)	1,469	918	60%	1,985

Note: The Company's 6M 2018 & 6M 2017 report was unaudited

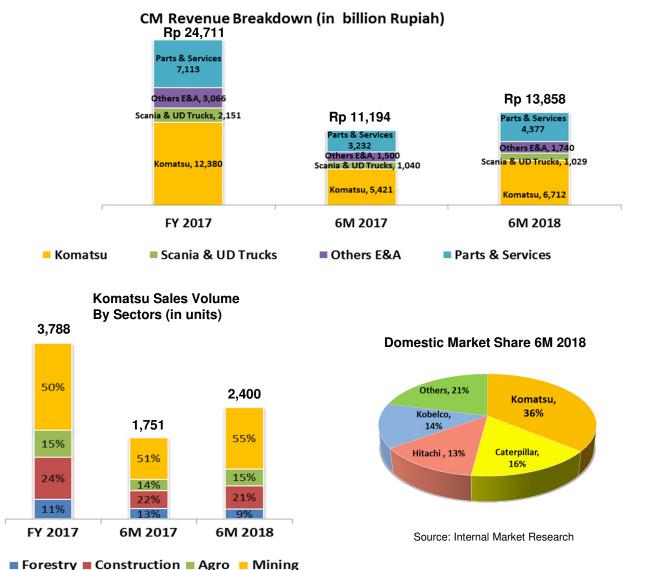


CONSTRUCTION MACHINERY Performance Overview

Komatsu sales volume was 2,400 units

Revenue was Rp 13.9 trillion, increased 24% Until June 2018, Komatsu sales volume grew by 37% reached 2,400 units compared to 1,751 units in the same period 2017. Such rising sales performance was driven by increasing demands from mining, plantation, and construction sectors. Komatsu maintained its position as market leader of heavy equipment with 36% market share (source: internal market research). Sales volume of UT's other distributed brands, such as UD Trucks was increased from 276 units to 417 units, while Scania products was slightly decreased from 553 units.

The increase in heavy equipment sales and general needs to extend machine life cycle also triggered an increase in spare parts sales and heavy equipment services by 35% to Rp4.4 trillion. In total, Construction Machinery business line recorded an increase in revenue by 24% to Rp13.9 trillion, compared to Rp11.2 trillion in the same period 2017.



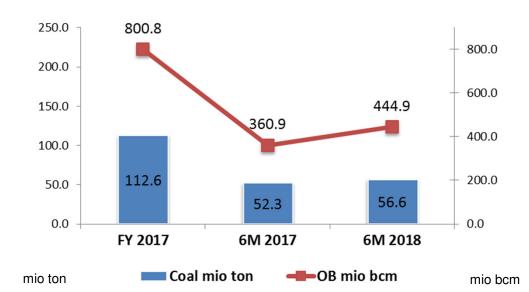


MINING CONTRACTING Performance Overview

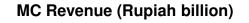
Pama coal production was 56.6 mio tons, up 8%, with overburden removal of 444.9 mio bcm, or up 23%

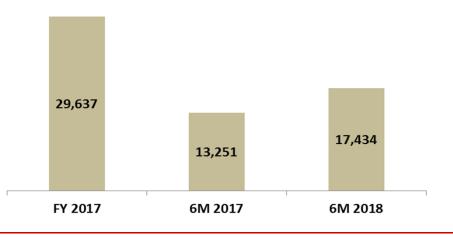
Revenue was Rp 17.4 trillion, up 32% UT's Mining Contracting business line is carried out through PT Pamapersada Nusantara (PAMA). Subsidiary under PAMA that also provides additional support and services in mining contracting is PT Kalimantan Prima Persada (KPP).

During first half 2018, PAMA posted 32% increase in net revenue from Rp13.3 trillion to Rp17.4 trillion. The increase in revenue was driven by the increase in coal production by 8% from 52.3 million tons to 56.6 million tons, while overburden removal volume was up 23% from 360.9 million bcm to 444.9 million bcm.



Coal and Overburden Removal





July 26, 2018



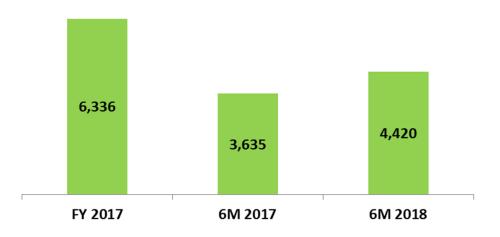
COAL MINING Performance Overview

Coal sales volume reached 4.4 million tons, increased 22%

Revenue was Rp 6.0 trillion, increased 51% The Company's Mining business segment was operated by PT Tuah Turangga Agung (TTA). Currently, TTA operates coal mines under management of PT Asmin Bara Bronang (ABB), PT Telen Orbit Prima (TOP), and PT Suprabari Mapanindo Mineral (SMM). SMM which was acquired in March 2017 is a coking coal concession in Central Kalimantan, and has started its commercial production by the end of 2017.

Until June 2018, TTA recorded total coal sales volume of 4.4 million tons including 342 thousand tons of coking coal from SMM and 680 thousand tons from coal trading business, compared to 3.6 million tons in the same period 2017. Mining business revenue increased by 51% to Rp6.0 trillion from Rp4.0 trillion, due to a significant increase in average coal selling price in the period.

TTA's coal sales volume (in thousand tons)

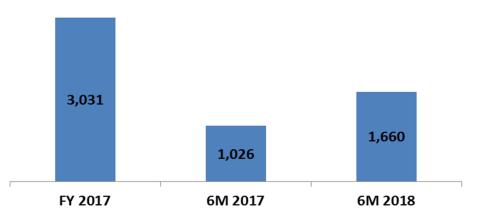




CONSTRUCTION INDUSTRY Performance Overview

Revenue was Rp 1.7 trillion, increased 62%, net income was Rp 73 billion, increased 14% The Construction Industry business unit was represented by PT Acset Indonusa Tbk (ACSET). As of June 2018, ACSET reported net revenue of Rp1.7 trillion, compared to Rp1.0 trillion in the same period 2017, while net profit rose by 14% to Rp73 billion from Rp64 billion. ACSET has secured new contracts worth of Rp300 billion during the period.

Construction Industry Revenue (Rupiah billion)



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PT UNITED TRACTORS Tbk and SUBSIDIARIES

JI. Raya Bekasi Km. 22 - JAKARTA 13910 Phone (021) 24579999

Rate Rp/US\$: 31/06/2018 = 14,404 and 31/12/2017 = 13,548

Contraction Display Quality of the provide is a contract with the c	CON			L POSITION AS AT 30 JUNE 2018 AND 31 DECEMBER 2017			CONSOLIDATED STATEMENTS OF COMPREHENSIV]
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Clash and calk systemetric 175/1140 75/1140 <th75 1140<="" th=""> 75/1140 75/1</th75>		3/31/2018	12/31/2017		3/31/2018	12/31/2017		2018	2017
Clash and calk systemetric 175/1140 75/1140 <th75 1140<="" th=""> 75/1140 75/1</th75>	CURRENT ASSETS			CUBRENT LIABILITIES			NET REVENUE	38,944,238	29,430,572
- -		17.511.940	20.831.489						
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	 Third parties 	19,510,723	16,297,531	- Related parties	128,360	126,108		,	,
- The parties 1.000.000 942.000 - (Betach parties 113.000 240.000 (Betach parties (Betac		332,258	257,751	Non-trade payables:			GROSS PROFIT	9,261,128	6,249,373
- -	Non-trade receivables:			- Third parties	88,109	629,911			
Interins 9.688.041 7.265.49 - Compare insome tases 1.327.94 1.083.204 Other operation (68.08)	 Third parties 	1,059,930	942,539	 Related parties 	113,880	240,866	Selling expenses	(341,700)	(350,220)
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- 0. Perital parties 6.00 2.4588 - </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(427,293)</td>									(427,293)
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Total Current Assets 53.343,702 51.202.200 (1.0.0.0000) - Bank lama (1.0.0.0000) - 632.200 (1.0.0.0000) PORTTOR THE YEAR	Other investments	-	397,725		2,243,508	1,192,573			4,634,767
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NON-CURRENT ASSETS - Other borrowings 44.507 38.84 PROFIT FOR THE YEAR 5.744.072 3 Tride receivables 50.00 69.001 69.001 Total Current Liabilities 30.289.224 28.275.527 Total Current Liabilities 30.365 Total Current Liabilities 30.289.224 28.275.527 Total Current Liabilities 30.365 Total Curent Liabilities	I OTAL CURRENT ASSETS	53,343,702	51,202,200		100,400			<u>├</u> ───	
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- Related parties 608.039 820.03 K20.00 NO-CURRENT LABILITIES 1,347,363 1,442,159 Advances 386,153 171,167 Provision 165,693 165,078 1859,708 <td></td> <td>560 385</td> <td>365 760</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(865)</td>		560 385	365 760						(865)
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Other investments 302.242 224.222 - Bank Loans 2,808.00 2,709.60 Hedging reserves 19.32.32 13.93 - Fixed assets 19.32.32 15.374.852 - Finance leases 364.999 31.838 38.669 Change in fair value of avaiable for sale financial caset 67.950 Investment properties 151.961 Other comrowings 36.388 38.669 Change in fair value of avaiable for sale financial caset 67.950 Deferred exploration and development expenditures 981.990 81.990 31.933.67 Total Non-current Labilities 5.938.602 6.347.606 Deferred harages 33.432 33.93.060 Total Non-current Labilities 5.938.602 6.347.606 751.691 Deferred harages 35.499.021 31.939.767 Total Non-current Labilities 6.938.602 6.347.606 751.691 751.691 Codwill 458.813 1.551.420 1.428.167 Total Non-current Labilities 754.295 751.691 754.295 751.691 754.295 754.295 754.295 754.295 754.295 754.295 754.295		1.380.886	875.297		.,,	.,,		551,730	(45,752)
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Iming properties 6.142.670 5.87.633 - Other borrowings 6.338.8 38.660 38.660 38.660 Cassociates and jointy controlled entiles, net of tax 216.810 Deferred exploration and development expenditures 981.990 981.660 127.386 120.308 120.308 120.308 Related income tax expenses/income (116,732) Production mining asets 334.432 343.515 Total Non-current Liabilities 6.338.602 6.347,606 Non-controlled entiles, net of tax 751.691 (116,732) Deferred tax assets 1.551.420 1.428.167 Total Non-current Liabilities 37,177,926 34,724,166 751.691 751.691 Codwill 458.813 439.767 Equity attributable to owners of the parent Share capital: 751.691 751.691 751.691 Total Non-current Assets 35,499.021 31,059,893 Share capital: 37,177,926 34,724,166 754.295 704.072 751.691 Authorized capital 6,000,000,000 ordinary shares, issued and fully paid-capital 9,703,937 9,703,937 9,703,937 9,703,937 - Owners of the parent - Owners of the parent - Owners of the parent - Non-controlling interest - Owners of the parent - Owners of the parent - Non-controlling interest - Owners of the parent - Owners of th	Fixed assets	19,325,322	16,374,852	 Finance leases 	364,999			67,950	(4,950)
Deferred exploration and development expenditures 981.900 334.432 981.90 334.432 981.90 334.432 981.90 334.432 Period company expenditures 6.938.602 6.347.606 Deferred tax assets 1.551.420 1.428.LITIES 37.177.926 34,724,166 751.691 Codwill 458.813 439.767 439.767 Curv 751.691 751.691 Codwill 458.813 439.767 Curv Curv 751.691 751.691 Curv Curv Curv Curv Curv 754.295 751.691 751	Mining properties	6,142,670	5,876,638	 Other borrowings 	63,388	38,669			
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Production mining assets 334,432 334,321 334,432 334,321 Total Non-current Liabilities 6,938,602 6,347,606 Deferred charges 838,992 339,080 37,177,926 34,724,166 751,691 Goodwill 458,813 439,767 Equity attributable to owners of the parent Share capital 6,000,000,000 ordinary shares, issued 37,177,926 34,724,166 Other comprehensive (expense)/income for the period, net of tax 754,295 Total Non-current Assets 35,499,021 31,059,893 Share capital 6,000,000,000 ordinary shares, issued Authorized capital 6,700,000,000 ordinary shares, issued Authorized capital 3,730,155,196 ordinary shares, with par value of Pp 250 per share 932,554 932,554 932,534 932,534 932,534 932,534 932,534 932,534 932,534 PROFIT/(LOSS) AFTER TAX ATTRIBUTABLE TO: 6,498,367 264,936 - - 264,936 - - 264,936 - - 264,936 - - 264,936 - - 264,936 - - 264,936 - - - 264,936 - - - 264,936 - - - 264,936 - - <td>Deferred exploration and</td> <td></td> <td></td> <td>Other long-term financial liabilities</td> <td>127,386</td> <td>120,308</td> <td>Related income tax expense</td> <td>(116,732)</td> <td>8,004</td>	Deferred exploration and			Other long-term financial liabilities	127,386	120,308	Related income tax expense	(116,732)	8,004
Deferred charges 838,992 393,080 TOTAL LIABILITIES 37,177,926 34,724,168 Deferred tax assets 1,551,420 1,428,177 EOUTY EQUITY Equity attributable to owners of the parent Share capital Share capital Other comprehensive (expense)/income for the period, net of tax 751,691 Total Non-current Assets 35,499,021 31,059,893 Authorized capital 6,000,000,000 ordinary shares, issued and fully paid capital 3,730,135,136 ordinary shares, with par value of Pp 250 per share 932,534 932,534 932,534 932,534 932,534 PROFIT/(LOSS) AFTER TAX ATTRIBUTABLE TO: -	development expenditures								
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Goodwill 458,81 439,767 EQUITY Comment Assets Comm				TOTAL LIABILITIES	37,177,926	34,724,168			
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Total Non-current Assets 35,499,021 31,059,893 Share capital: Authorized capital 6,000,000,000 ordinary shares, issued and fully paid capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share Authorized capital 3,730,135,136 ordinary shares, with Propriated Exchange difference on financial statements translation Hedging reserve Fixed assets fair value revaluation reserve Built for encountrolling 932,534 S32,787,260 S2,745,260 S2,74	Goodwill	458,813	439,767						
Authorized capital 6,000,000 ordinary shares, issued and fully paid capital 3,730,135,136 ordinary shares, with par value of Pp 250 per share 932,534 932,534 992,534 PROFIT/(LOSS) AFTER TAX ATTRIBUTABLE TO: 6,498,367 3 Additional paid-in capital 9,703,937 9,703,937 9,703,937 9,703,937 - Owners of the parent 5,479,136 3 Additional paid-in capital 9,703,937 9,703,937 186,507 - Non-controlling interest 284,936 3 - Appropriated 186,507 186,507 186,507 - Non-controlling interest 5,749,136 3 - Unappropriated 35,989,898 32,787,260 - Owners of the parent 6,153,864 3 - Westment fair value revaluation reserve (81,420) (324,522) - Owners of the parent 6,153,864 3 - Hedging reserve (81,420) (324,523) - Non-controlling interest 344,503 - Fixed assets fair value revaluation reserve 8,615 8,615 8,615 - - - - - - Fixed assets fair value revaluation on no-controlling 0 - - - - - - - -							Other comprehensive (expense)/income for the period, net of tax	754,295	(39,642)
and fully paid capital 3,730,135,136 ordinary shares, with par value of Rp 250 per share 932,534 992,534 9POFIT/(LOSS) AFTER TAX ATTRIBUTABLE TO: 1 Additional paid-in capital 9,703,937 9,703,937 9,703,937 - Owners of the parent 5,479,136 264,936 Retained earnings : - Appropriated 186,507 186,507 - Non-controlling interest 264,936	Total Non-current Assets	35,499,021	31,059,893				l		
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Retained earnings : - Retained earnings : - Non-controlling interest 264,936 - Appropriated 186,507 186,507 - Non-controlling interest 5744,072 - - Unappropriated 35,989,898 32,787,260 - TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: - 6,153,864 - - Wextment fair value revaluation reserve 289,166 171,216 - Owners of the parent 6,153,864 -<									
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- Unappropriated 35,998,988 32,767,260 Exchange difference on financial statements translation 2,606,297 2,245,246 Investment fair value revaluation reserve 239,166 171,216 - Owners of the parent 6,153,864 Hedging reserve (81,420) (324,532) - Non-controlling interest 344,503 Fixed assets fair value revaluation or no-controlling - Non-controlling interest 6,498,367					100 507	100 507	- Non-controlling interest		152,958
Exchange difference on financial statements translation 2,606,297 2,245,246 TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Investment fair value revaluation reserve 239,166 171,216 - Owners of the parent 6,153,864 344,503 Hedging reserve (81,420) (324,532) - Non-controlling interest 64,983,667 344,503 Fixed assets fair value revaluation reserve 8,615 8,615 8,615 64,983,667 344,503 Difference due to acquisition of non-controlling Une to acquisition of non-controlling - Winder Statements - Winder Statements - Winder Statements								5,744,072	3,575,867
Investment fair value revaluation reserve 239,166 171,216 - Owners of the parent 6,153,864 3 Hedging reserve (81,420) (324,532) - Non-controlling interest 344,503 Fixed assets fair value revaluation reserve 8,615 8,615 6,198,867 3 Difference due to acquisition of non-controlling - - - -									
Hedging reserve (81,420) (324,532) - Non-controlling interest 344,503 Fixed assets fair value revaluation reserve 8,615 8,615 6,498,367 6,498,367 Difference due to acquisition of non-controlling - - - -								6 152 964	3,390,561
Fixed assets fair value revaluation reserve 8,615 8,615 Difference due to acquisition of non-controlling 0									3,390,561
Difference due to acquisition of non-controlling									3,536,225
					0,015	0,015		0,430,307	3,330,223
					(348,323)	(348,323)	EARNINGS PER SHARE (expressed in full Rupiah)	1,469	918
					(0.0,020)	(0.0,020)		.,+00	510
49,237,211 45,362,460					49,237,211	45,362,460			
							1		
Non-controlling interest 2,427,586 2,175,465 Jakarta, 26 June 2018				Non-controlling interest	2,427,586	2,175,465	Jakarta, 26 June 2018		
PT UNITED TRACTORS Tbk							PT UNITED TRACTORS Tbk		
TOTAL EQUITY 51,664,797 47,537,925 S.E. & O							S.E. & O		
TOTAL ASSETS 88,842,723 82,262,093 TOTAL LIABILITIES AND EQUITY 88,842,723 82,262,093 THE BOARD OF DIRECTORS THE BOARD OF DIRECTORS THE BOARD OF DIRECTORS THE BOARD OF DIRECTORS	TOTAL ASSETS	88,842,723	82,262,093	TOTAL LIABILITIES AND EQUITY	88,842,723	82,262,093			