

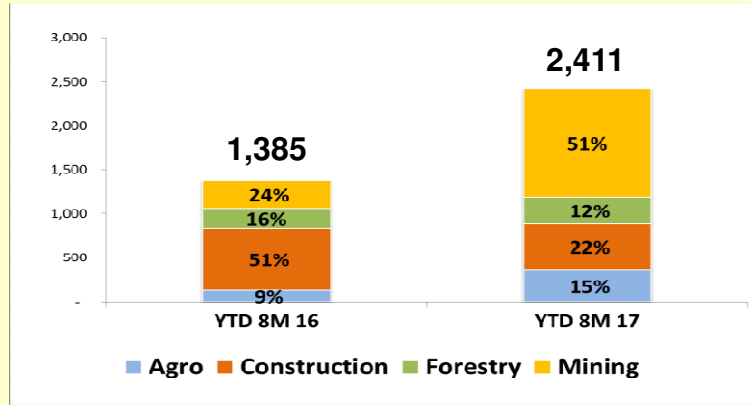


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Operational Updates as of August 2017

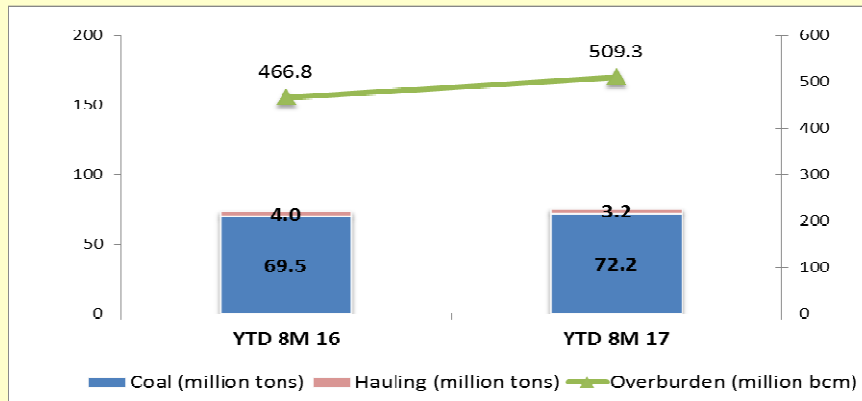
Construction Machinery
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Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for August 2017 was 350 units. Market share for YTD 8M 17 was 36%.

Coal Production & Hauling and Overburden Removal

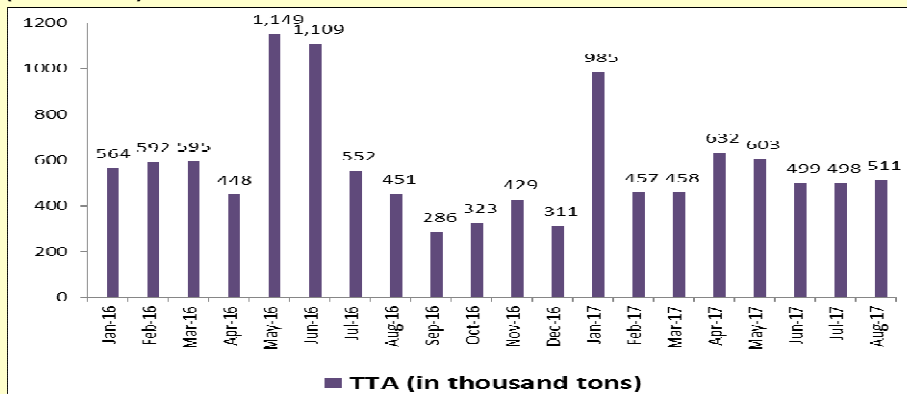


Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

Mining Contracting
Pamapersada Nusantara

Coal Mining
TTA Mines

Coal Sales Volume (in 000 ton)



YTD 8M 16: 5,460,000 tons

YTD 8M 17: 4,643,000 tons



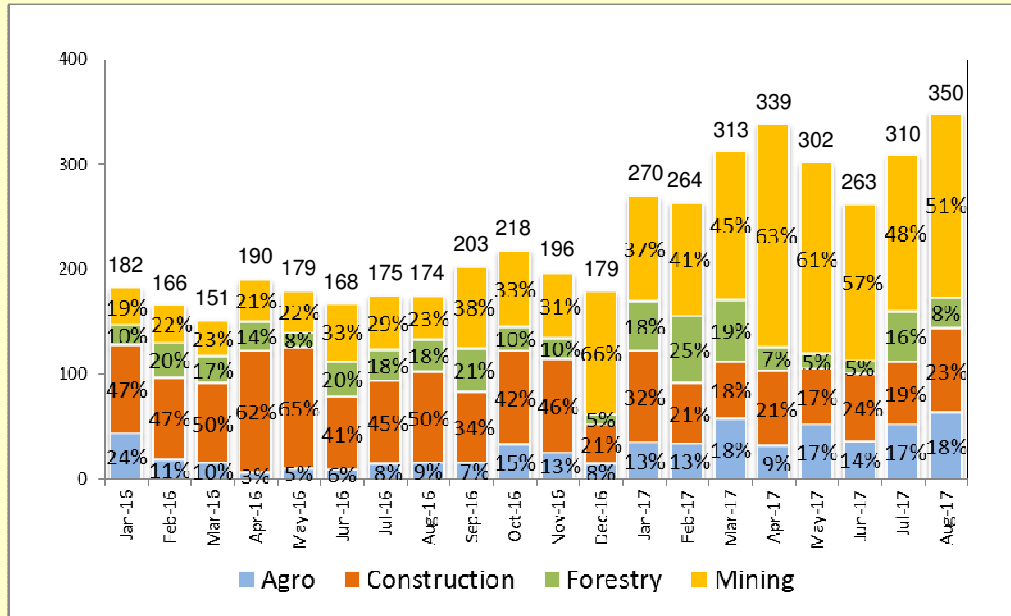
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Historical Performance

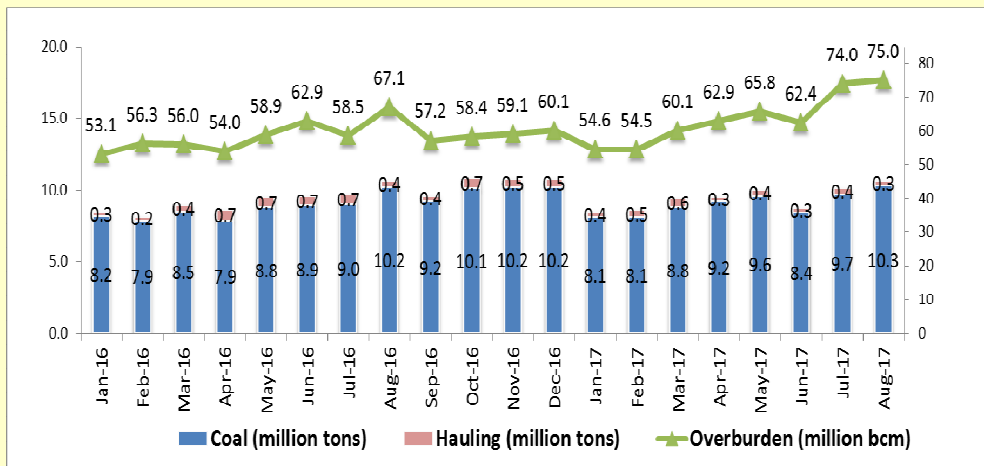


Construction Machinery United Tractors

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/jetty, produced by other contractor

Mining Contracting Pamapersada Nusantara

