

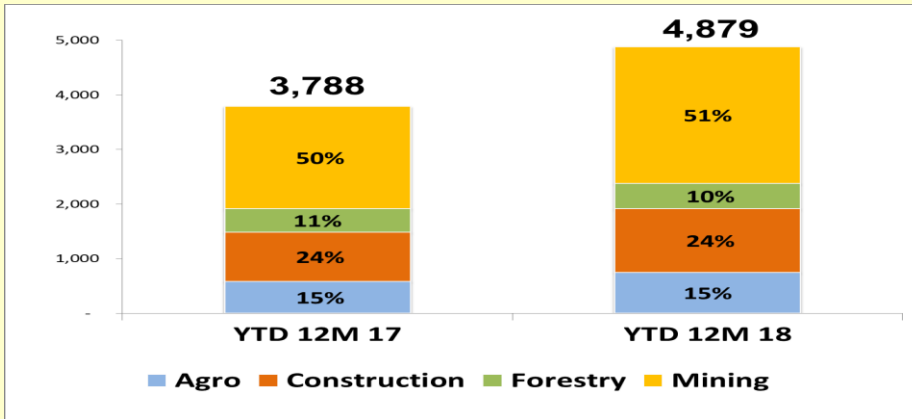


# UNITED TRACTORS

## Operational Updates as of December 2018

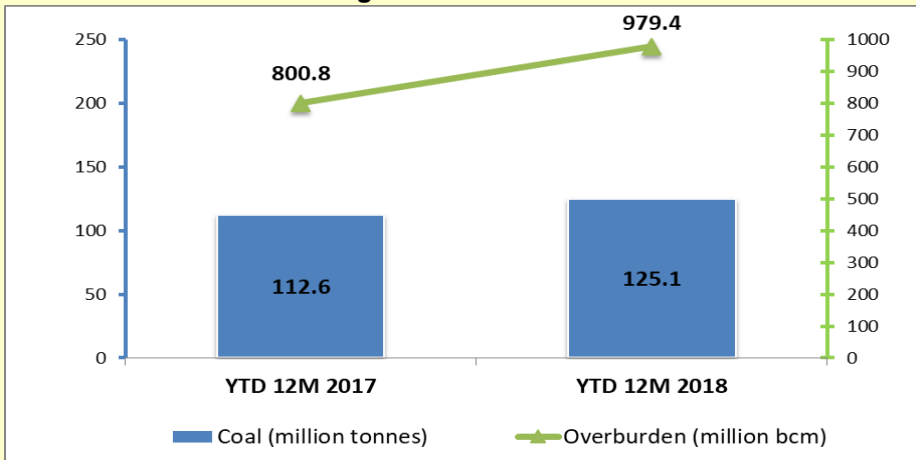
**Construction Machinery**  
United Tractors

### Komatsu YTD Sales Volume (in unit)



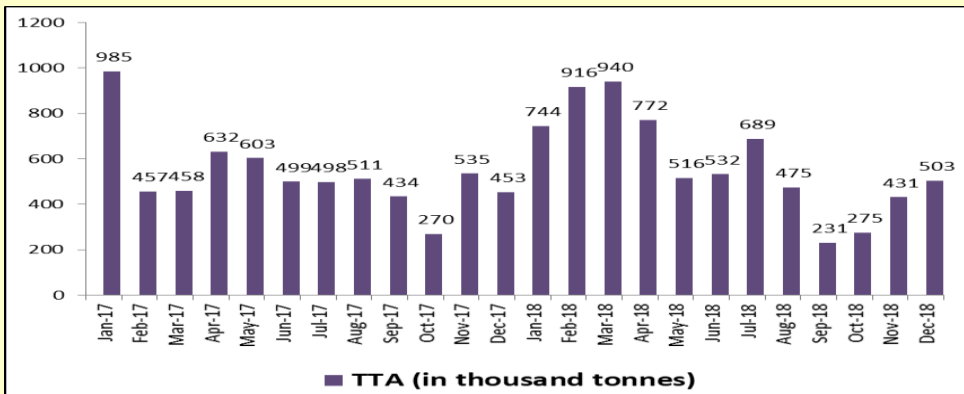
Komatsu monthly sales volume for December 2018 was 377 units. Market share for YTD 12M 18 was 36%.

### Coal Production & Hauling and Overburden Removal



**Mining Contracting**  
Pamapersada Nusantara

### Coal Sales Volume (in 000 tonnes)



YTD 12M 17: 6,336,000 tonnes

YTD 12M 18: 7,022,000 tonnes

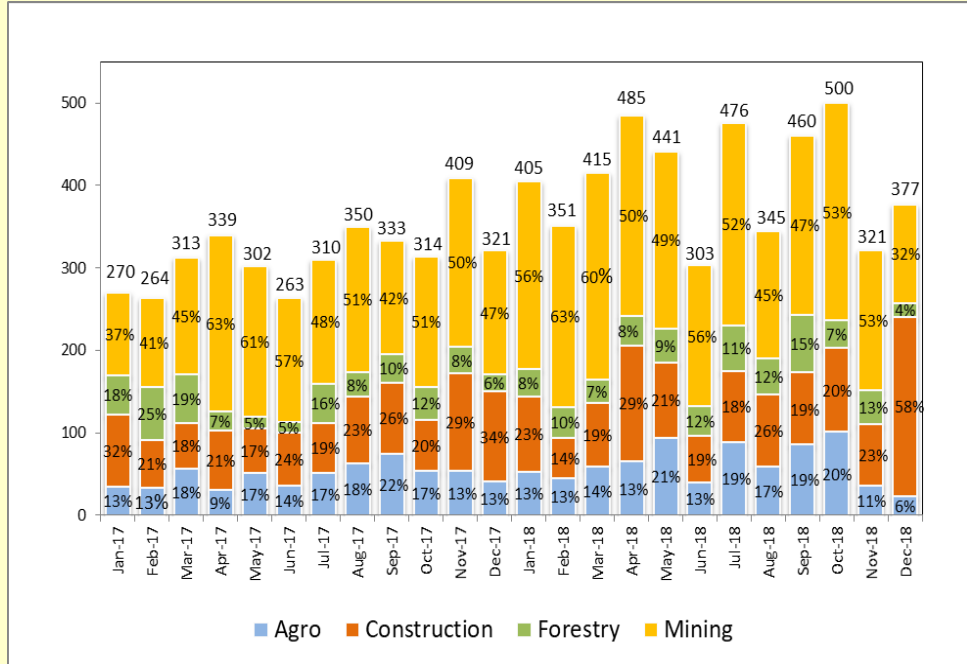
**Coal Mining**  
TTA Mines

# Historical Performance

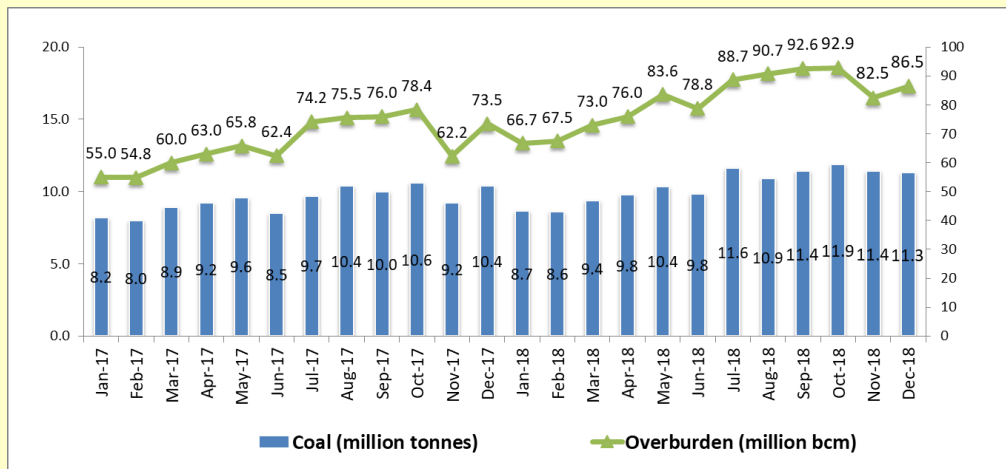


## Construction Machinery United Tractors

### Historical Komatsu Monthly Sales Volume (in unit)



### Historical Coal Production & Hauling and Overburden Removal



## Mining Contracting Pamapersada Nusantara

