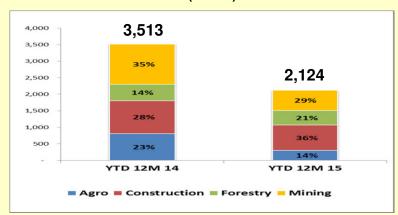
# <mark>፲ UNITED TRACTORS</mark>

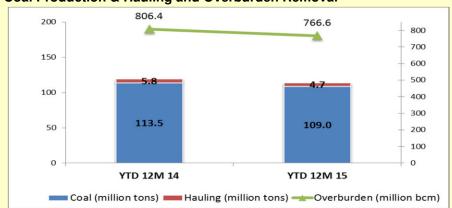
# **Operational Updates as of December 2015**

### Komatsu YTD Sales Volume (in unit)



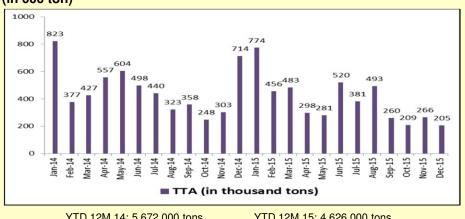
Komatsu monthly sales volume for December 2015 was 122 units. Market share for YTD 12M 15 was 36%.

### **Coal Production & Hauling and Overburden Removal**



Note: Hauling refers to coal transported by PAMA from mine to stockpile/jetty, produced by other contractor.

### **Coal Sales Volume** (in 000 ton)



YTD 12M 14: 5,672,000 tons

YTD 12M 15: 4,626,000 tons

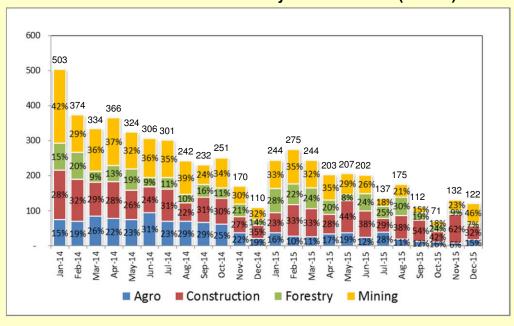
Mining Contracting Pamapersada Nusantara





Construction Machinery

# **Historical Komatsu Monthly Sales Volume (in unit)**



## **Historical Coal Production & Hauling and Overburden Removal**



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor

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