

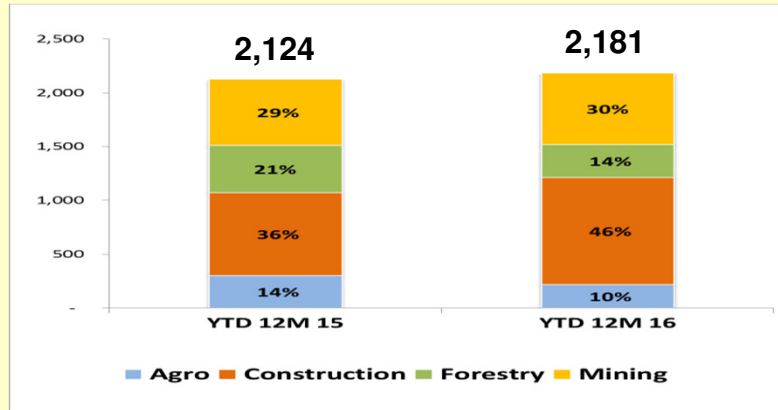


UNITED TRACTORS

Operational Updates as of December 2016

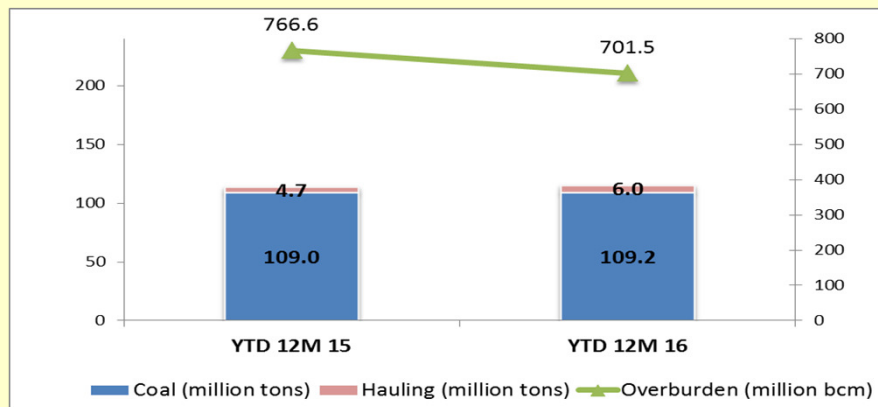
Construction Machinery
United Tractors

Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for December 2016 was 179 units. Market share for YTD 12M 16 was 32%.

Coal Production & Hauling and Overburden Removal

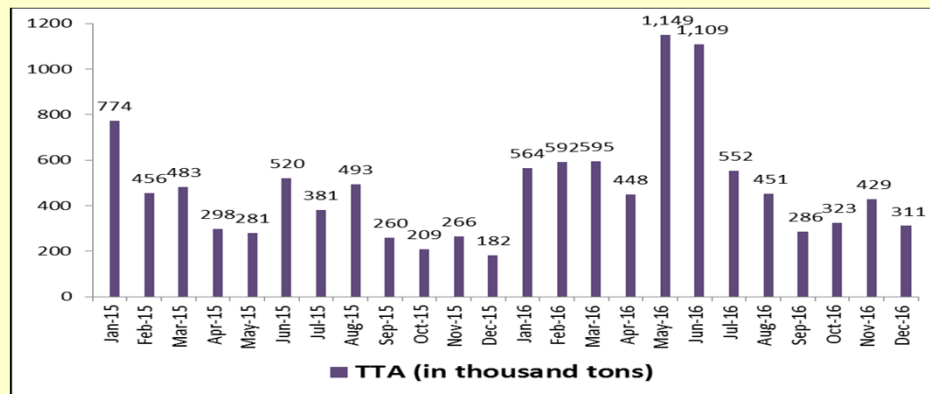


Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

Mining Contracting
Pamapersada Nusantara

Coal Mining
TTTA Mines

Coal Sales Volume (in 000 ton)



YTD 12M 15: 4,604,000 tons

YTD 12M 16: 6,808,000 tons

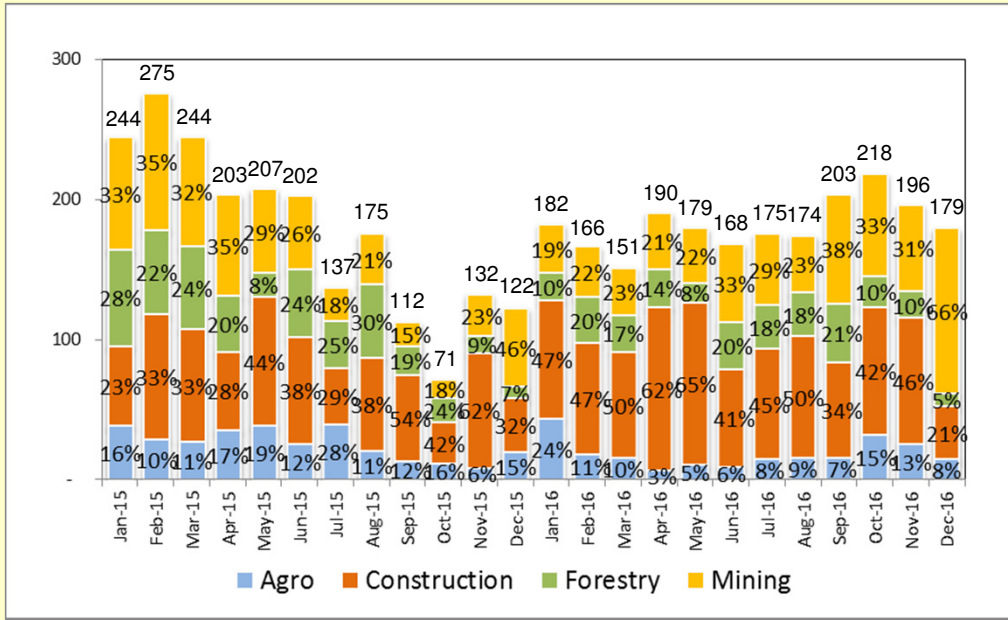


Historical Performance

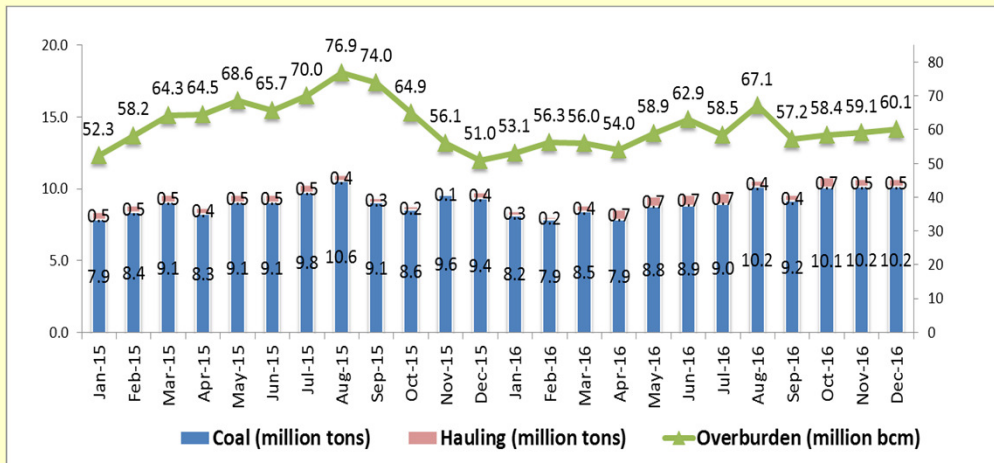


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Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor

Mining Contracting
Pamapersada Nusantara

