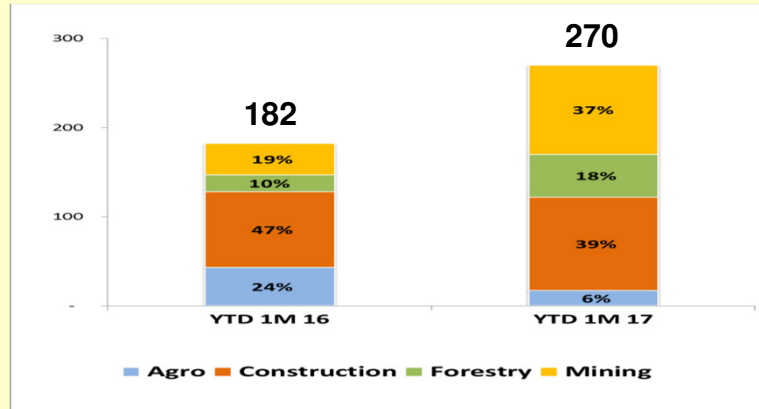




Operational Updates as of January 2017

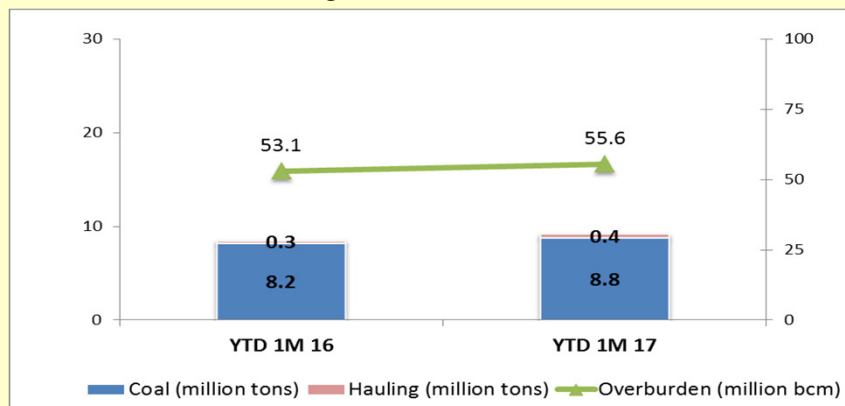
Construction Machinery
United Tractors

Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for January 2017 was 270 units. Market share for YTD 1M 17 was 32% (excluded utility model).

Coal Production & Hauling and Overburden Removal

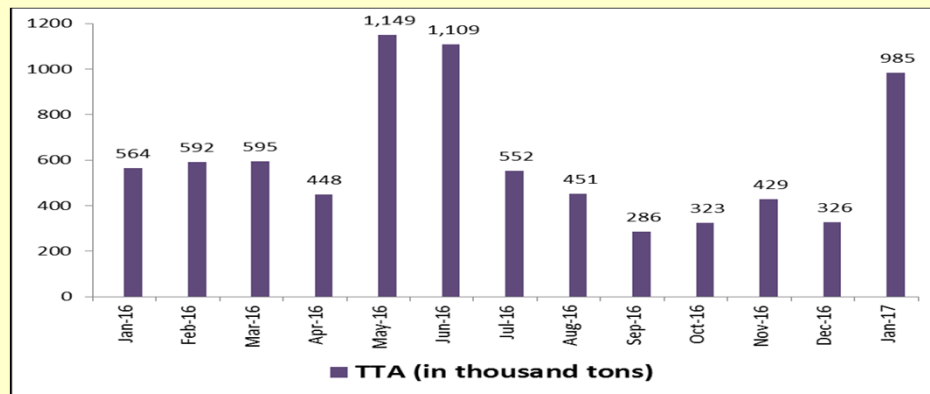


Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

Mining Contracting
Pamapersada Nusantara

Coal Mining
TTTA Mines

Coal Sales Volume (in 000 ton)



YTD 1M 16: 564,000 tons

YTD 1M 17: 985,000 tons

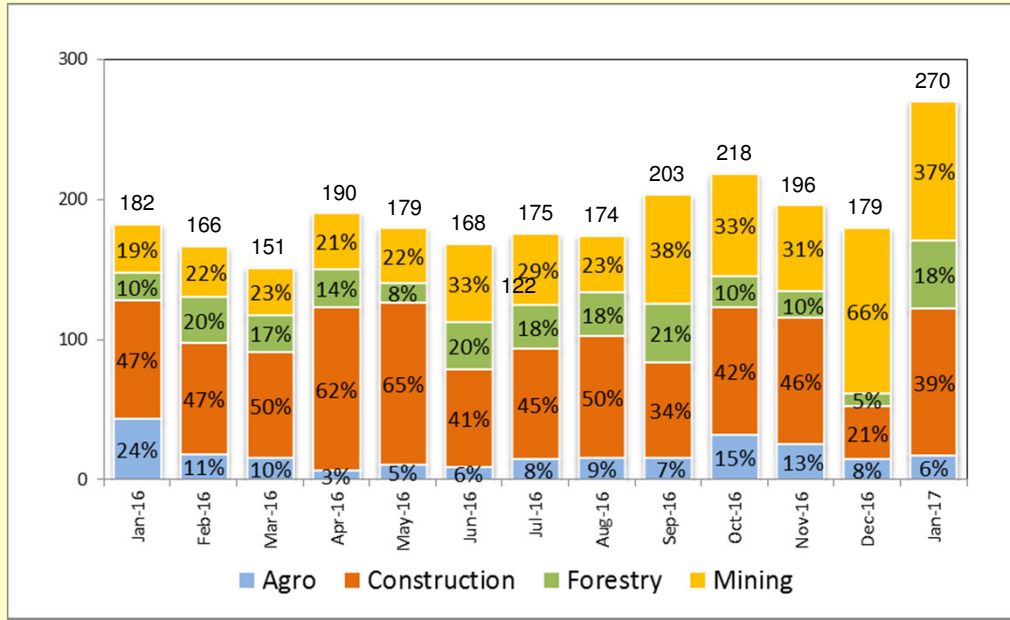


Historical Performance

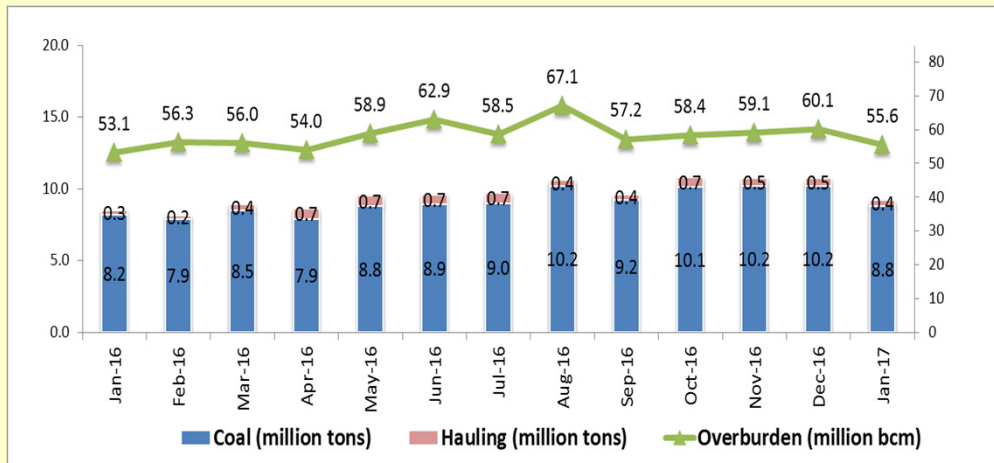


Construction Machinery
United Tractors

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor



Mining Contracting
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