

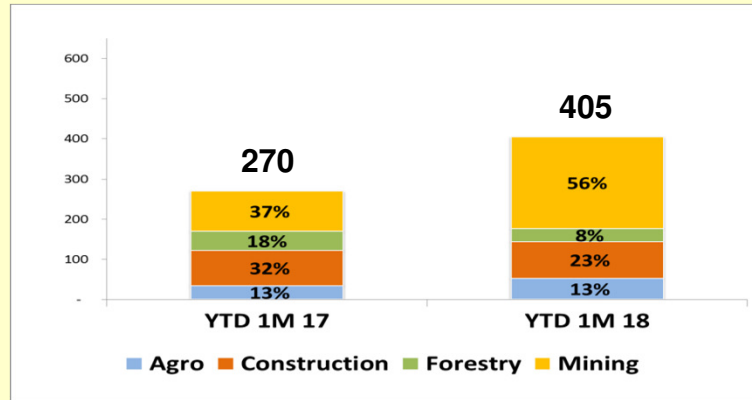


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Operational Updates as of January 2018

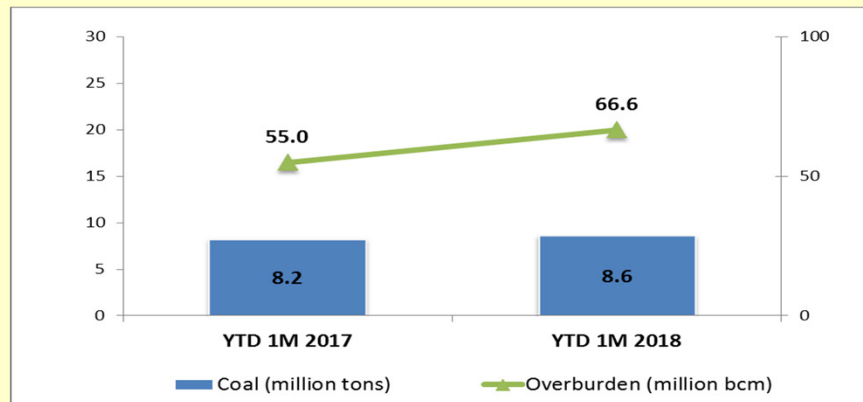
Construction Machinery
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Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for January 2018 was 405 units. Market share for YTD 1M 18 was 38%.

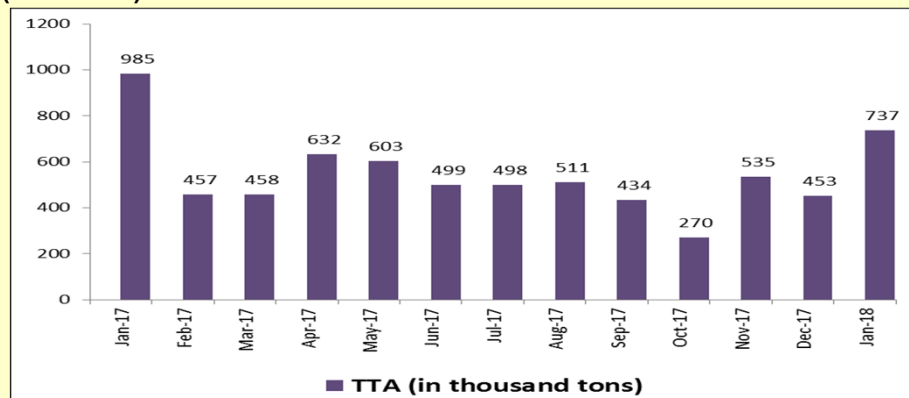
Coal Production & Hauling and Overburden Removal



Mining Contracting
Pamapersada Nusantara

Coal Mining
TTA Mines

Coal Sales Volume (in 000 ton)



YTD 1M 17: 985,000 tons

YTD 1M 18: 737,000 tons



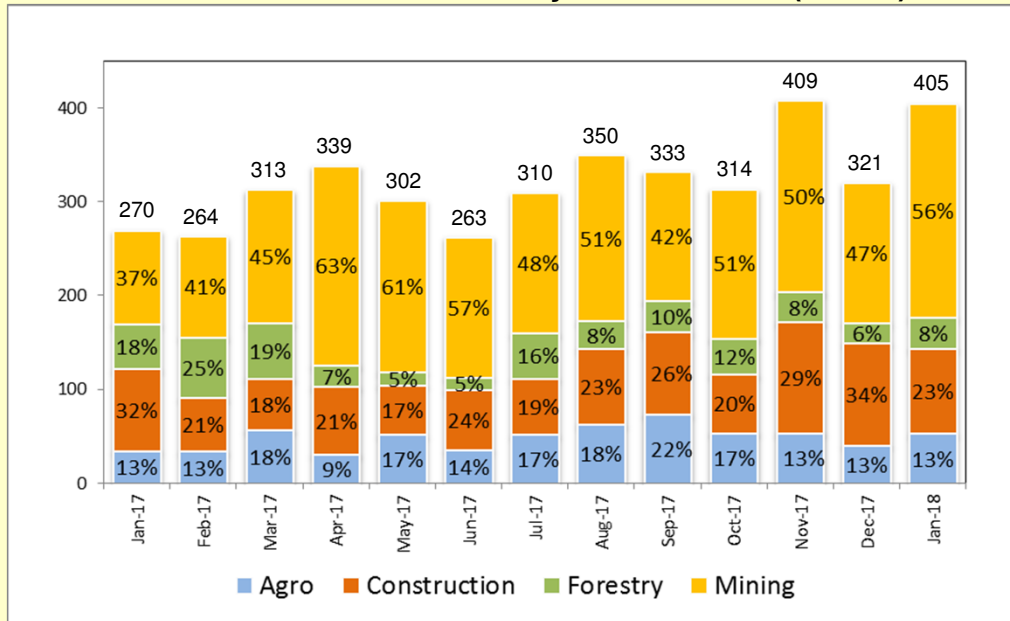
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Historical Performance

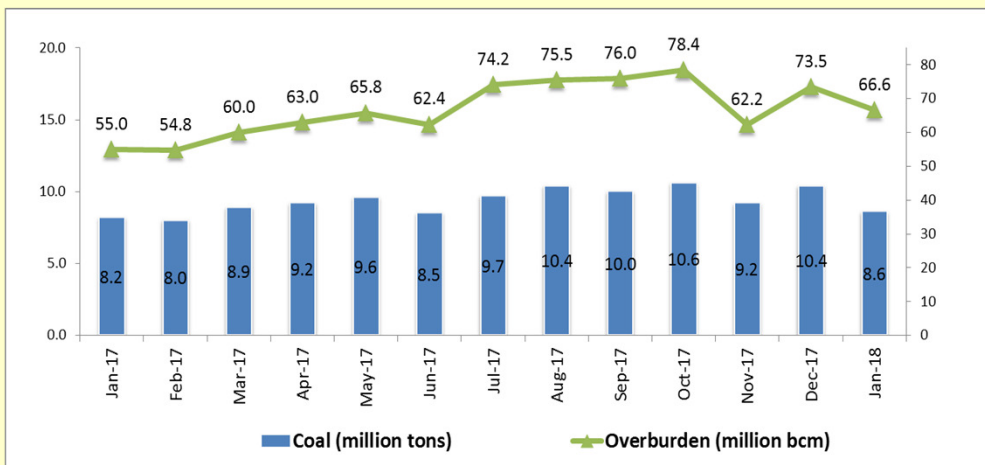


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Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor



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