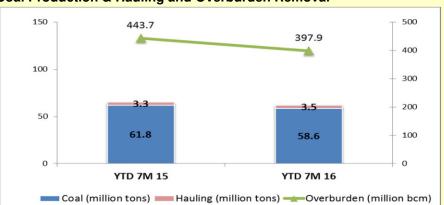


Komatsu monthly sales volume for July 2016 was 175 units. Market share for YTD 7M 16 was 35%.

51%

10%

YTD 7M 16



Coal Production & Hauling and Overburden Removal

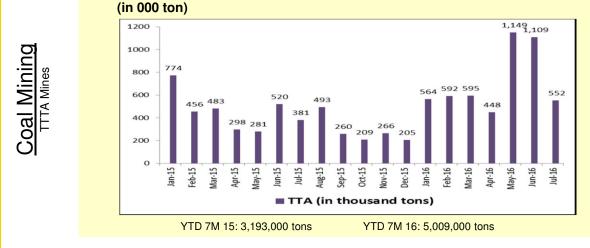
Agro Construction Forestry Mining

32%

15%

YTD 7M 15

Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

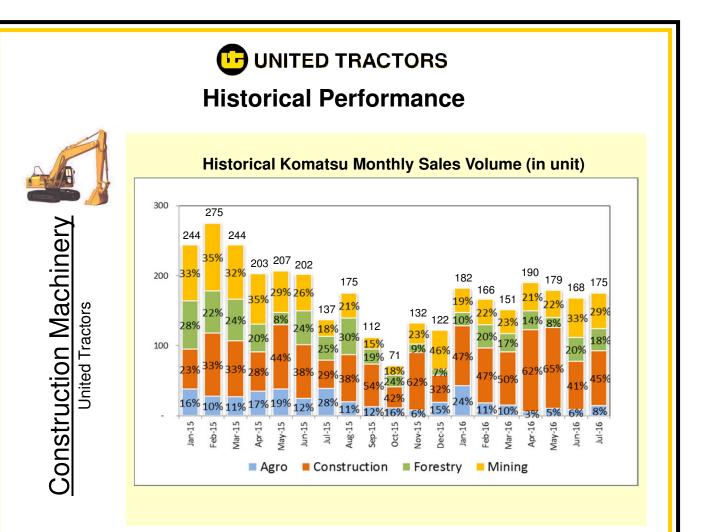


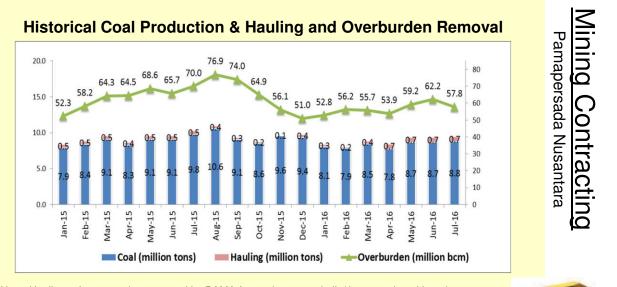
Coal Sales Volume (in 000 ton)

Construction Machinery

500

Mining Contracting Pamapersada Nusantara





Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor

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