

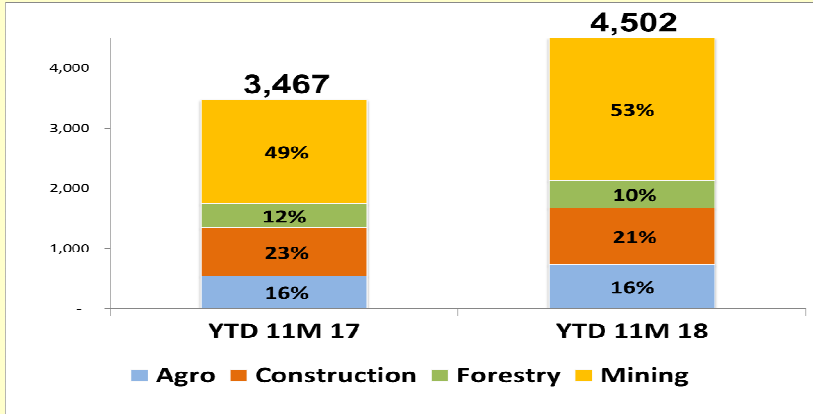


UNITED TRACTORS

Operational Updates as of November 2018

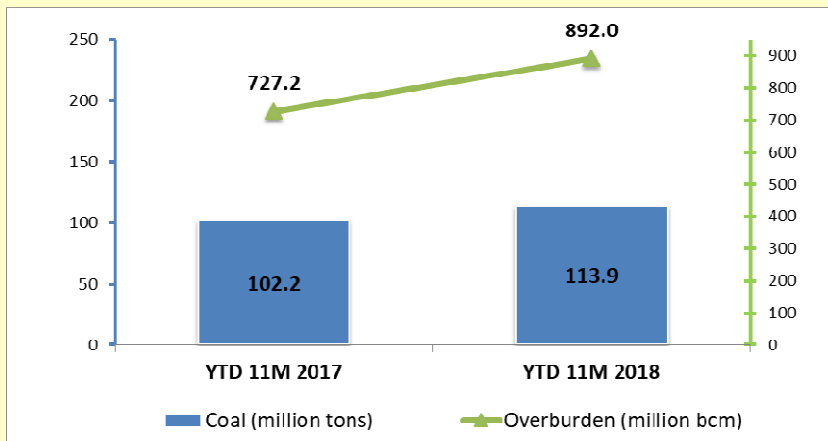
Construction Machinery
United Tractors

Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for November 2018 was 321 units. Market share for YTD 11M 18 was 36%.

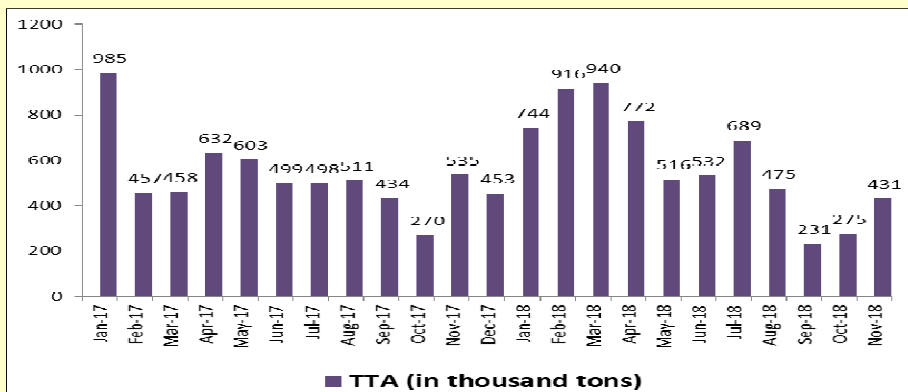
Coal Production & Hauling and Overburden Removal



Mining Contracting
Pamapersada Nusantara

Coal Mining
TTA Mines

Coal Sales Volume (in 000 ton)



YTD 11M 17: 5,883,000 tons

YTD 11M 18: 6,520,000 tons



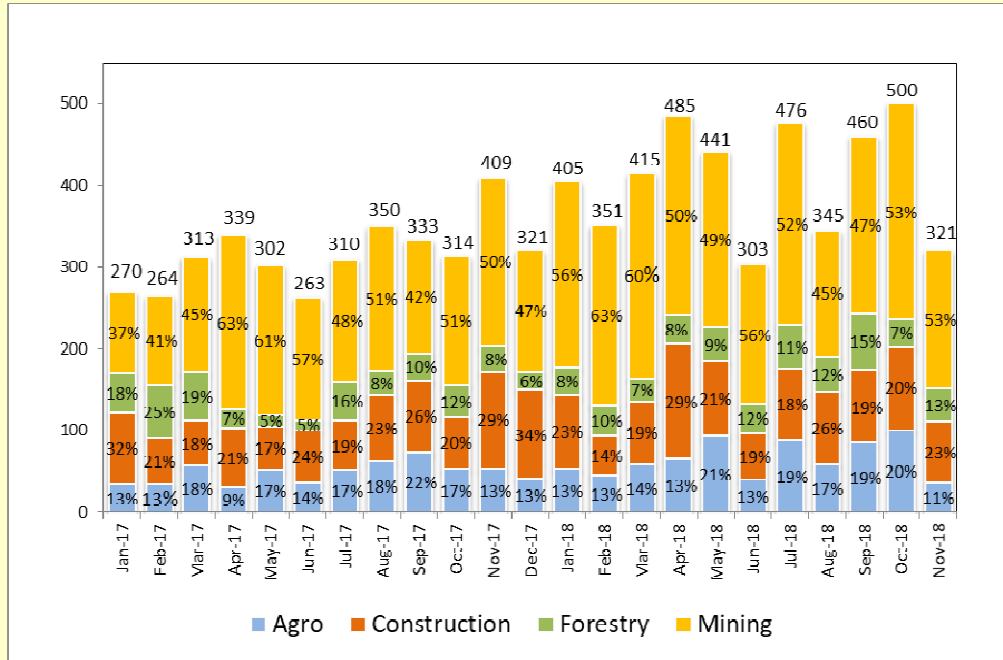
UNITED TRACTORS

Historical Performance

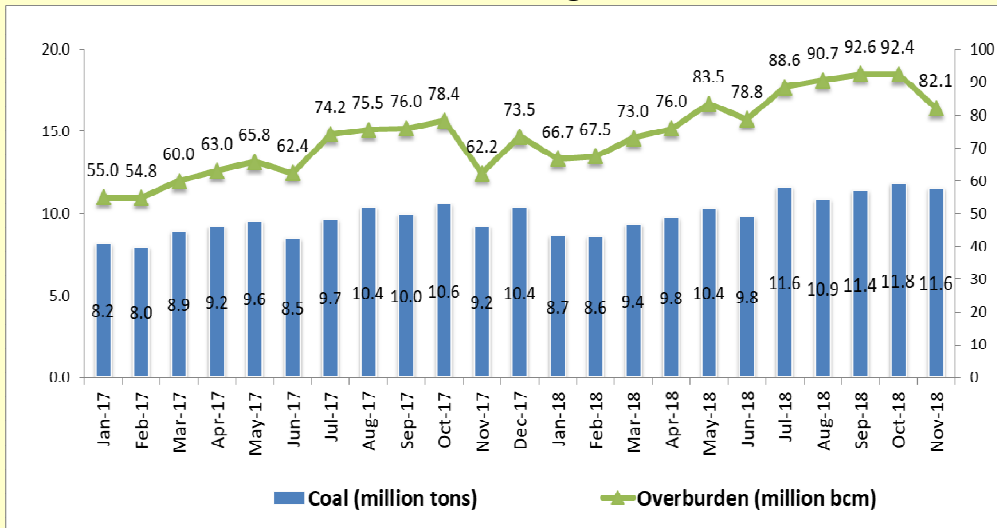


Construction Machinery
United Tractors

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Mining Contracting
Pamapersada Nusantara

