

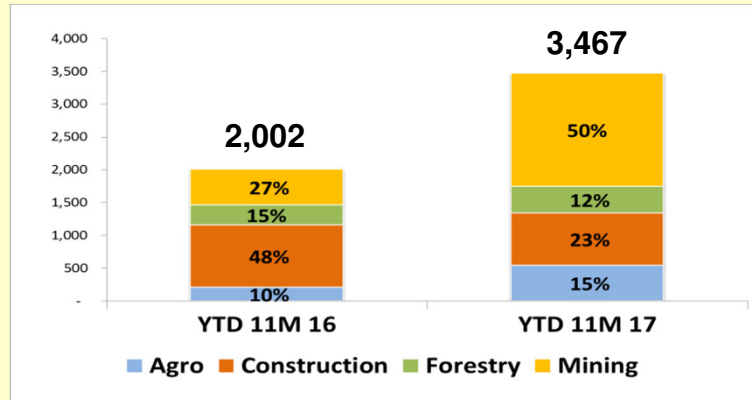


UNITED TRACTORS

Operational Updates as of November 2017

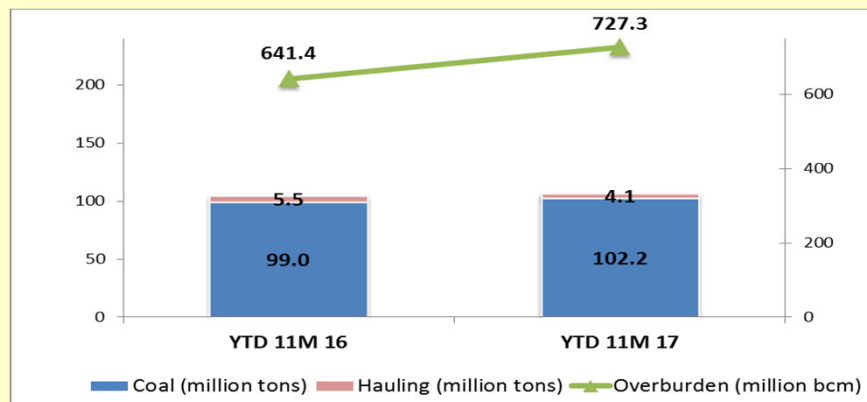
Construction Machinery
United Tractors

Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for November 2017 was 409 units. Market share for YTD 11M 17 was 35%.

Coal Production & Hauling and Overburden Removal

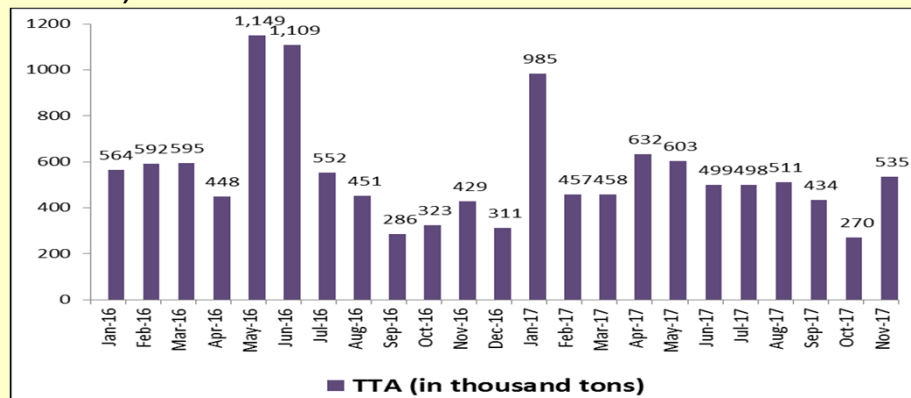


Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

Mining Contracting
Pamapersada Nusantara

Coal Mining
TTA Mines

Coal Sales Volume (in 000 ton)



YTD 11M 16: 6,497,000 tons

YTD 11M 17: 5,883,000 tons

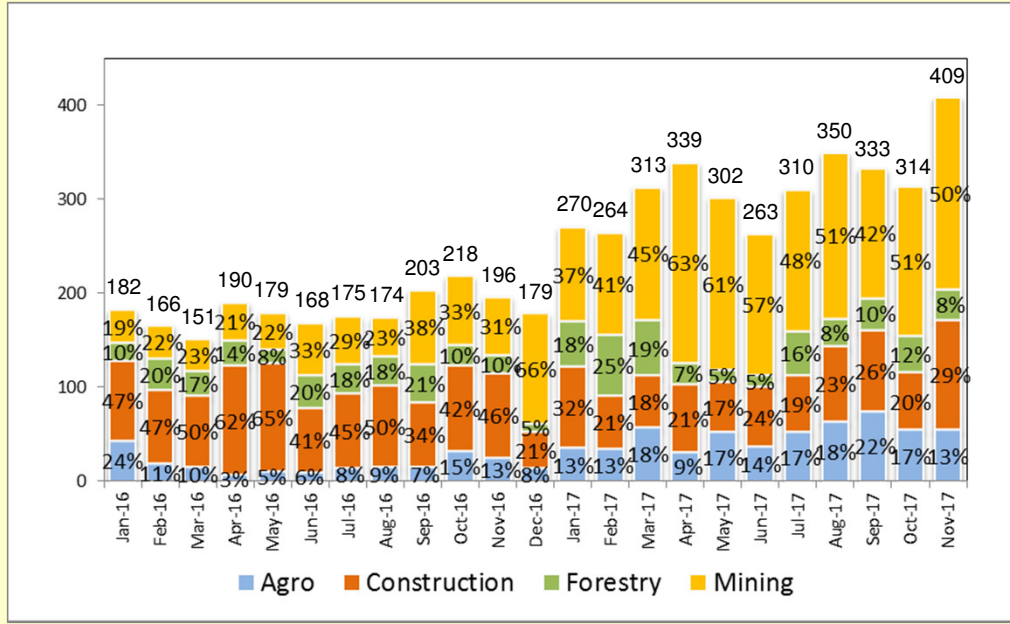


Historical Performance

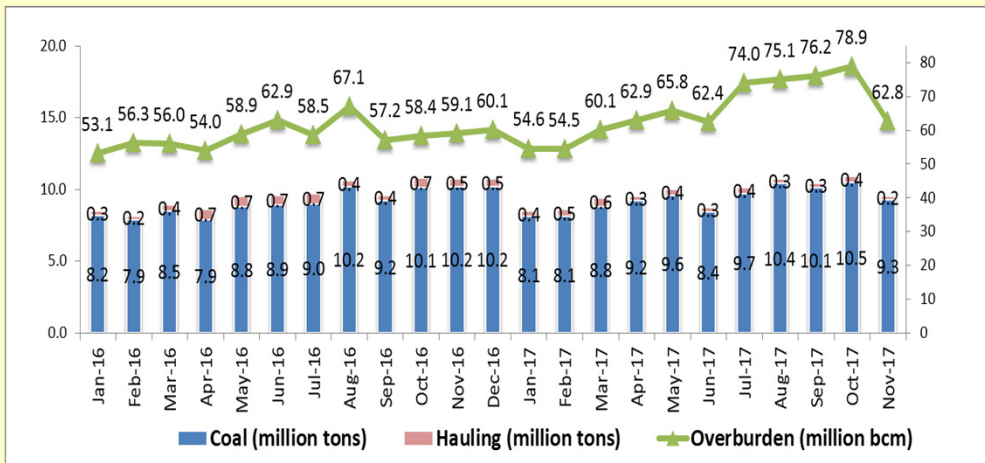


Construction Machinery
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Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor



Mining Contracting
Pamapersada Nusantara