

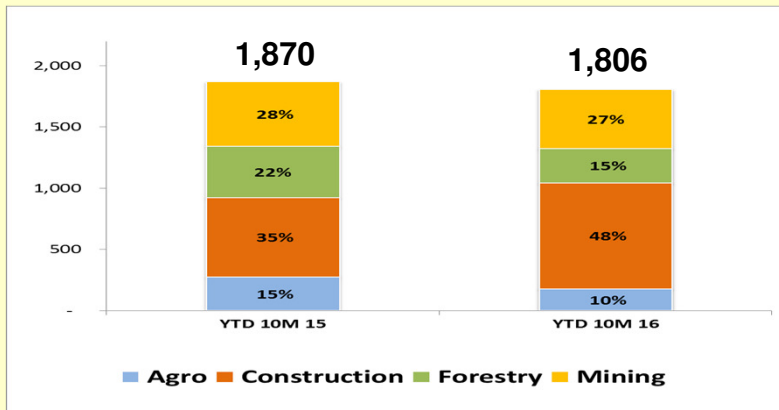


# UNITED TRACTORS

## Operational Updates as of October 2016

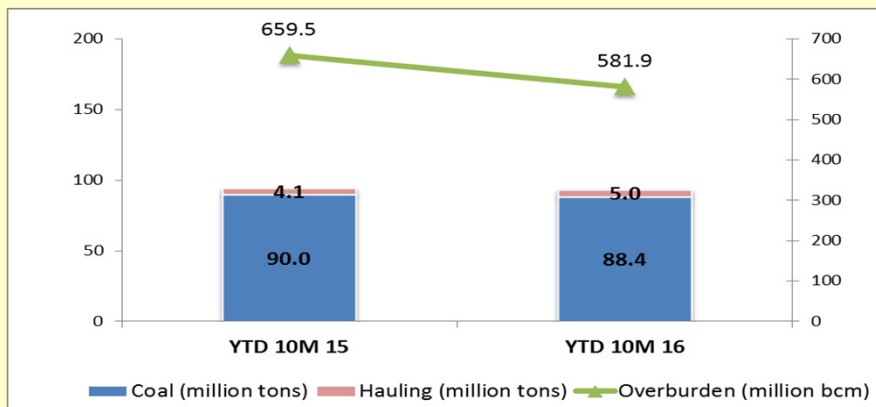
**Construction Machinery**  
United Tractors

### Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for October 2016 was 218 units. Market share for YTD 10M 16 was 33%.

### Coal Production & Hauling and Overburden Removal

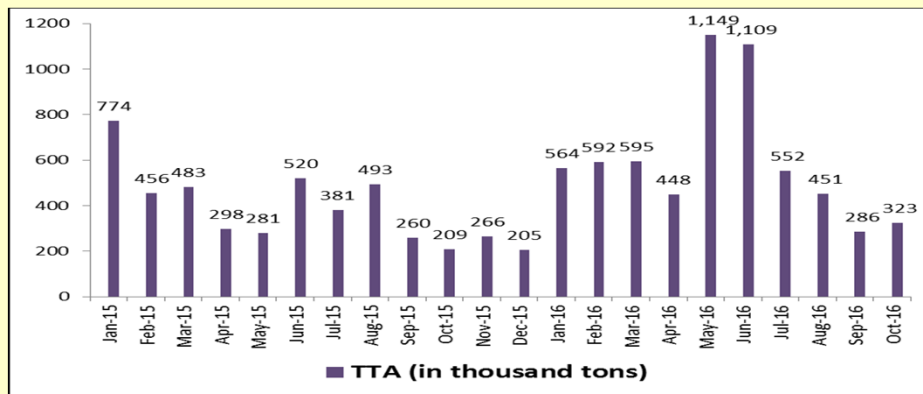


Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

**Mining Contracting**  
Pamapersada Nusantara

**Coal Mining**  
TTTA Mines

### Coal Sales Volume (in 000 ton)



YTD 10M 15: 4,155,000 tons

YTD 10M 16: 6,069,000 tons

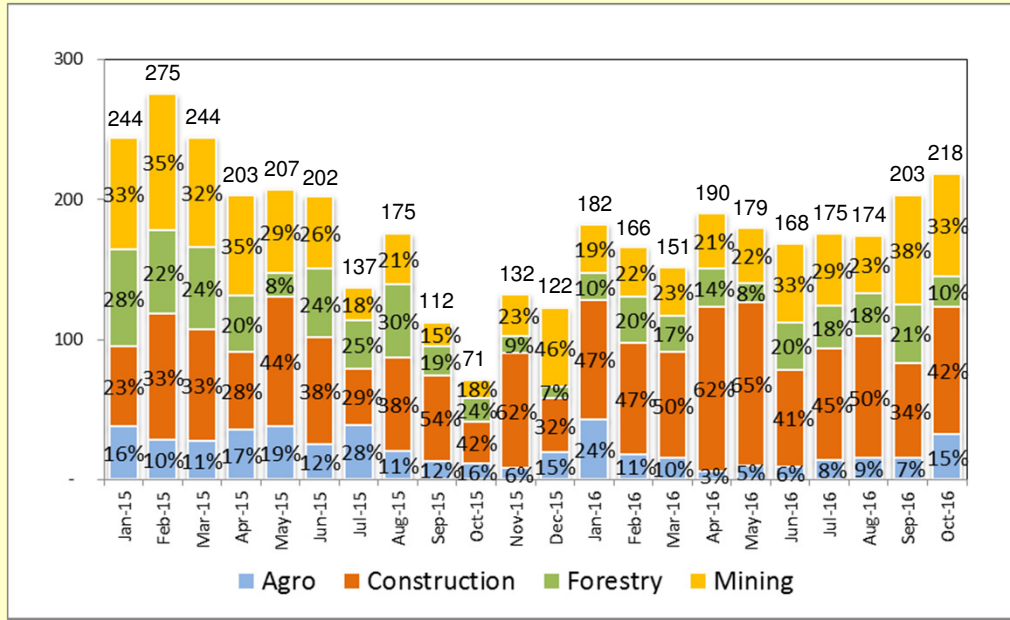


# Historical Performance

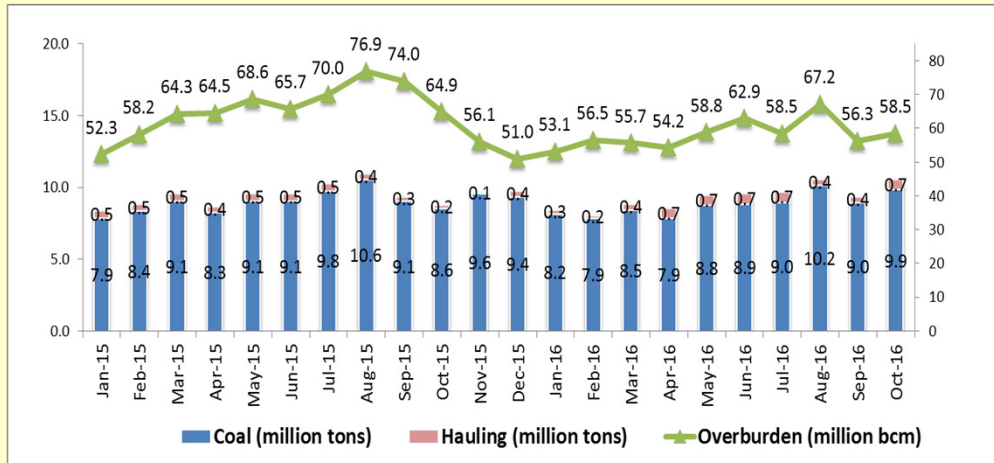


Construction Machinery  
United Tractors

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor

Mining Contracting  
Pamapersada Nusantara

