

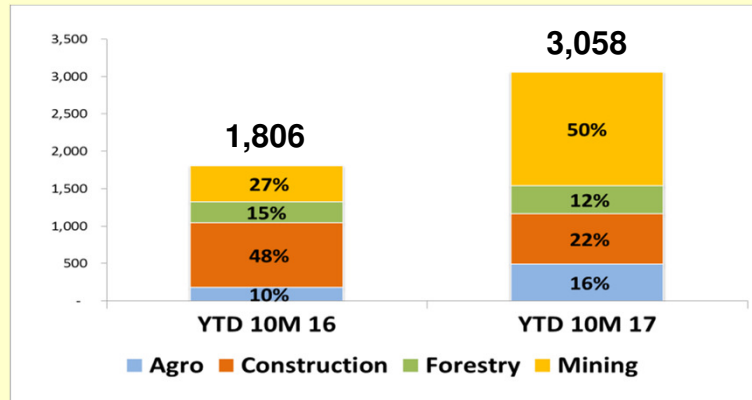


UNITED TRACTORS

Operational Updates as of October 2017

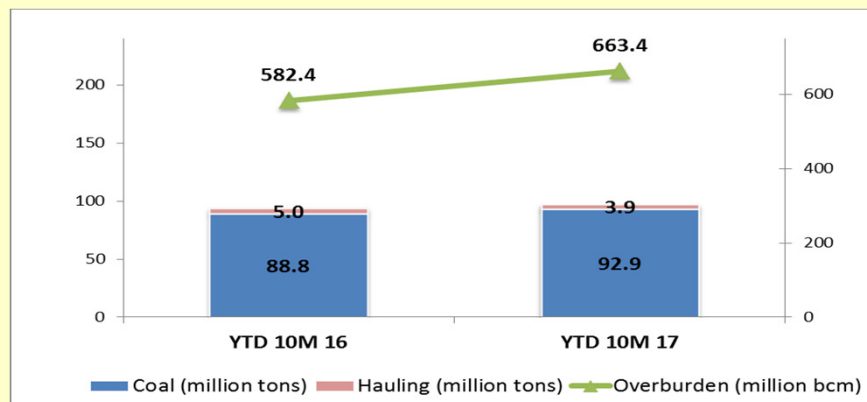
Construction Machinery
United Tractors

Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for October 2017 was 314 units. Market share for YTD 9M 17 was 35%.

Coal Production & Hauling and Overburden Removal

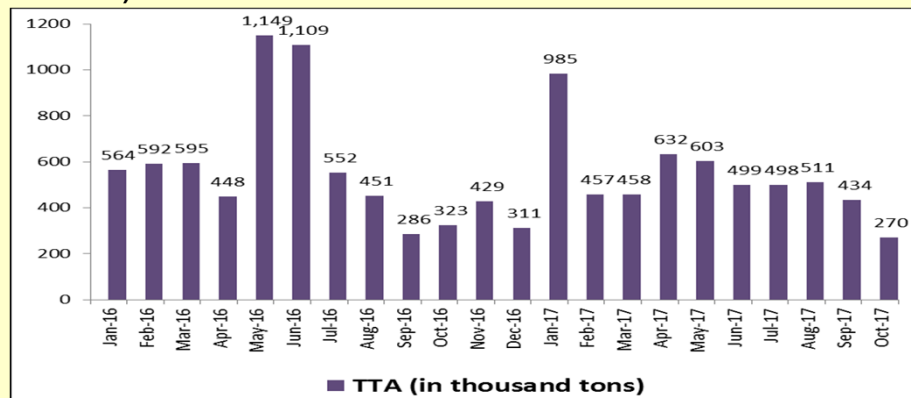


Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor.

Mining Contracting
Pamapersada Nusantara

Coal Mining
TTA Mines

Coal Sales Volume (in 000 ton)



YTD 10M 16: 6,069,000 tons

YTD 10M 17: 5,348,000 tons

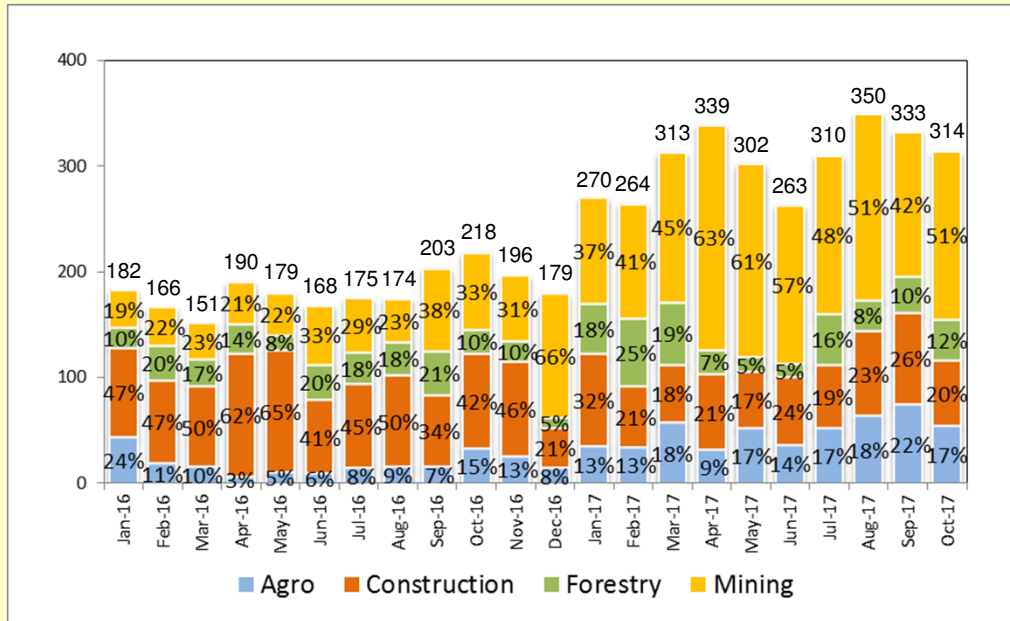


Historical Performance

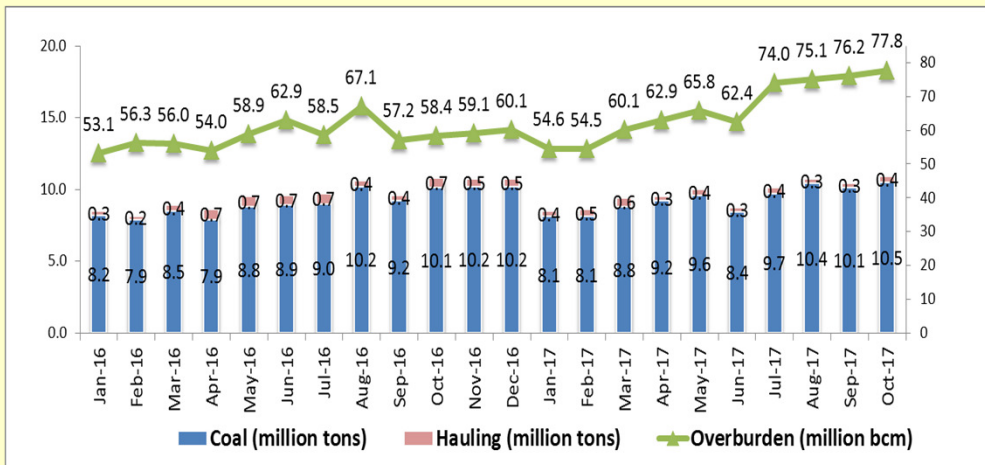


Construction Machinery United Tractors

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal



Note: Hauling refers to coal transported by PAMA from mine to stockpile/ jetty, produced by other contractor

Mining Contracting Pamapersada Nusantara

