

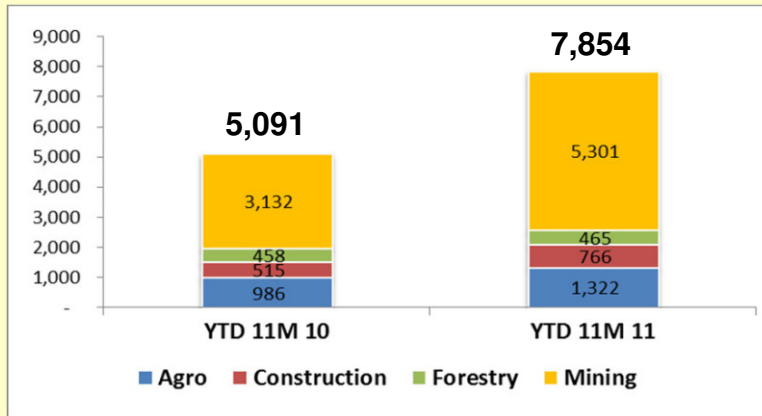


# UNITED TRACTORS

## Operational Updates as of November 2011

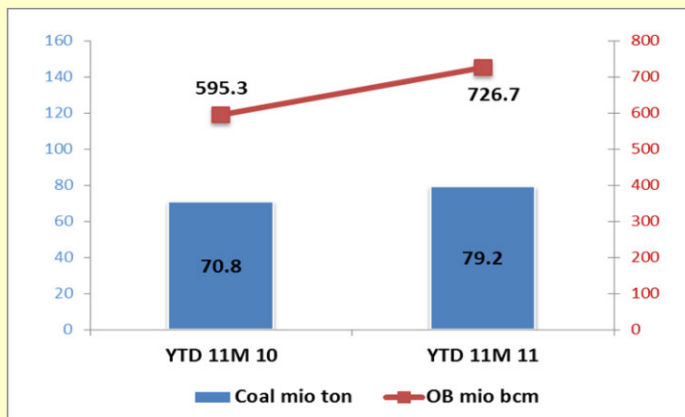
### Construction Machinery United Tractors

#### Komatsu YTD Sales Volume (in unit)



Komatsu monthly sales volume for November 2011 was 757 units. Market share for YTD 11M 11 was 49%.

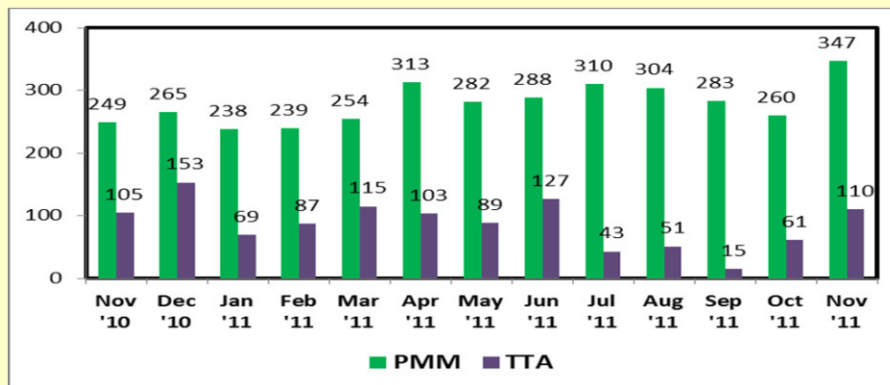
#### Coal Production & Overburden Removal



### Mining Contracting Pamapersada Nusantara

### Coal Mining PMM (formerly DEJ) and TTA Mines

#### Coal Sales Volume (in 000 ton)



YTD 11M 10: 2,635,000 tons

YTD 11M 11: 3,988,000 tons

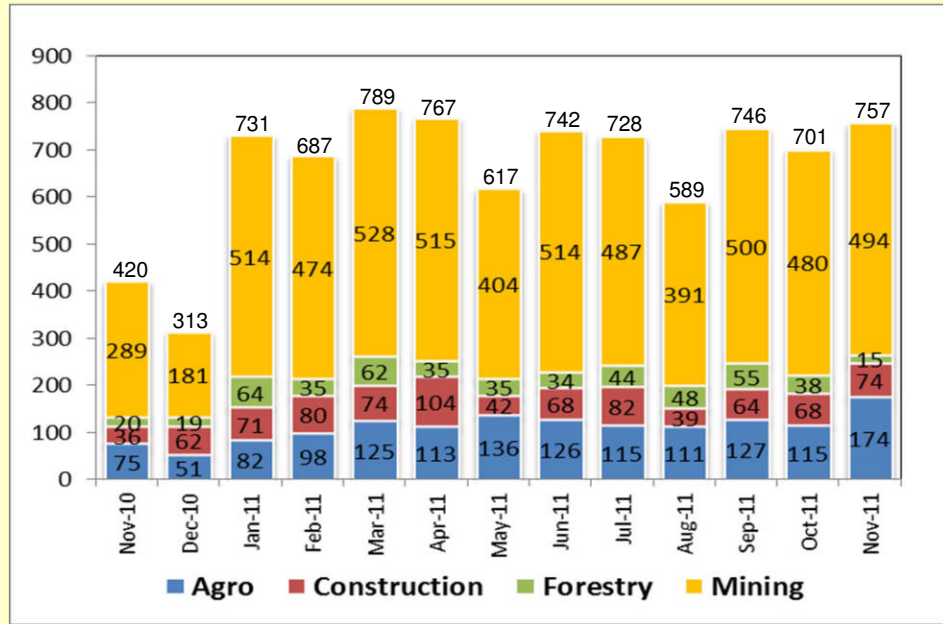


# Historical Performance

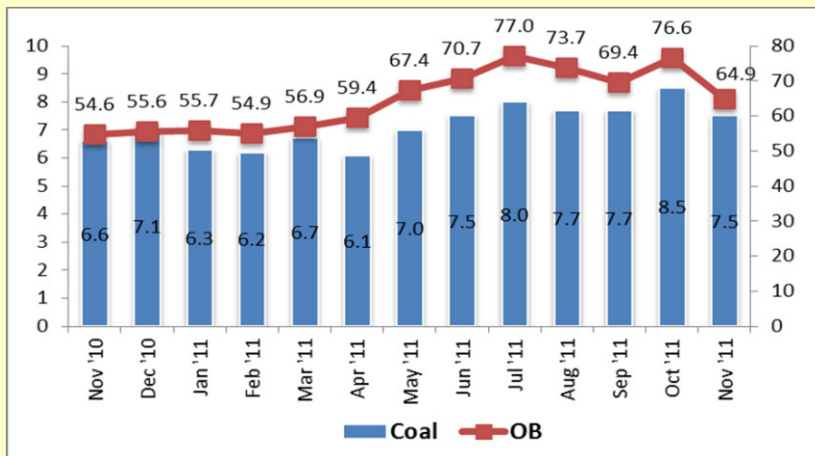


**Construction Machinery**  
 United Tractors

### Historical Komatsu Monthly Sales Volume (in unit)



### Historical Coal Production & Overburden Removal



*mio ton*

*mio bcm*

**Mining Contracting**  
 Pamapersada Nusantara

