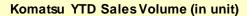
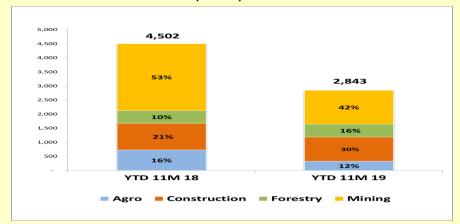
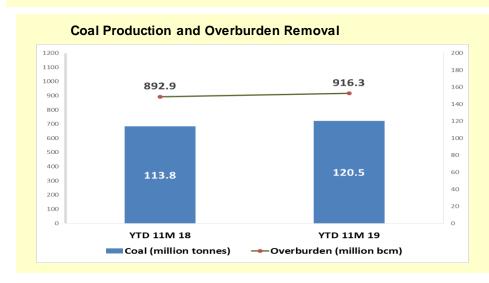
UNITED TRACTORS Operational Updates as of November 2019

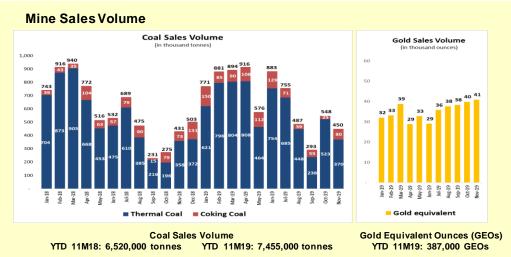




Komatsu monthly sales volume for November 2019 was 109 units. Market share for YTD 11M19 was 31%.



ining Contracting Pamapersada Nusantara



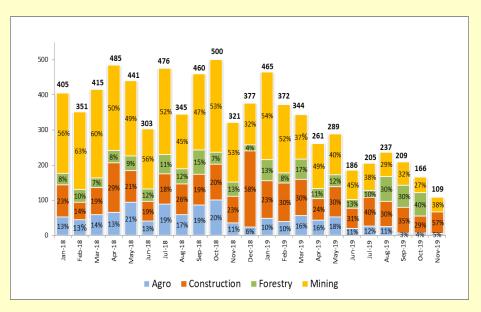


Historical Performance



Construction Machinery

Historical Komatsu Monthly Sales Volume (in unit)



Historical Coal Production & Hauling and Overburden Removal 150 140 130 120 110 100 82.5 86.5 90 66.7 67.5 ^{73.0} ^{76.0} 80.1 80 70 60 50 40 30 20 Feb-18 Jul-18 Nov-18 Feb-19 Jul-19 Mar-18 Apr-18 May-18 Mar-19 May-19 Jun-19 Coal (million tonnes) Overburden (million bcm) Stripping Ratio

Mining Contracting
Pamapersada Nusantara